NOVARTIS

Commercial Business Analyst

Job ID
REQ-10093807

十一月 26, 2026

Russian Fed.

Na voljo v: Sloven š č ina Deutsch | English | Espa ñ ol | Fran ç ais | Italiano | 日本語 | Nederlands | P y c c | Türkçe | 中文

摘要

Podpira poslovanje v dr ž avi s kompleksnimi analizami, poro č anjem, napovedmi itd. (obi č ajno z zelo visokimi do visokimi prihodki) in lahko usklajuje skupino strokovnjakov. Deluje kot poslovni partner za BPA v dr ž avi, tako da vodstveni ekipi zagotavlja vpogled v analizo in dodano vrednost ter podporo pri odlo č anju.

About the Role

Major Accountabilities

- Zagotavlja operativno pretvorbo strate š kih ciljev BPA znotraj namenskega podro č ja poslovanja.
- Nudi vodstvo z natan č no in ustrezno poslovno analizo, ki podpira mese č ne operativne preglede in

ad hoc zahteve ter zagotovitev pravo č asnega in natan č nega zbiranja informacij.
-Izvaja analize za oceno tveganj ali prilo ž nosti; daje priporo č ila za zmanj š anje teh tveganj.
-Upravlja in zagotavlja finan č ne analize in podporo pri odlo č anju za nalo ž bo/projekt na nekem podro č ju.
-Zagotavlja, da se stalna poslovna uspe š nost ustrezno spremlja in meri, pri poslovnih partnerjih pa tako daje zgodnje opozorilo o preusmeritvi virov.
-Zagotavlja natan č ne operativne informacije in nasvete za podporo letnemu oblikovanju prora č una, teko č im napovedim in postopkom strate š kega na č rtovanja.
-Zagotavlja celovitost podatkov, ki jih zagotavljajo komerc. skupine, in zagotavlja dodano vrednost; daje priporo č ila za izbolj š anje natan č nosti napovedi.
-Zagotavlja dobro vodeno in kakovostno finan č no analizo za izbolj š anje predlogov poslovnih zadev in sledenje dobi č konosnosti.
-Nenehno izbolj š uje in racionalizira obstoje č e procese poro č anja vodstvu in podpira opredelitev in izvajanje preudarnih procesov za izpolnjevanje spreminjajo č ih se potreb podjetja.
-Lahko nadzira delovanje in razvoj majhne skupine strokovnjakov BPA.
-Poro č anje o tehni č nih prito ž bah / ne ž elenih dogodkih / scenarijih posebnih primerov, povezanih z Novartis izdelki v roku 24 ur po prejemu
-Distribucija vzorcev tr ž enja (kjer je primerno)

Key Performance Indicators

-Skrbi za notranje zadovoljstvo strank s kakovostjo, ustreznostjo in pravo č asnostjo finan č nih analiz.
-Zanesljivost, pravo č asnost in natan č nost prora č unskih in finan č nih napovedi.
-Natan č nost sistema zgodnjega opozarjanja in rezultatov. U č inkovito obvladuje tveganja in u č inkovito deluje za poslovno podro č je.

Work Experience

Funkcionalna š irina
Finan č no upravljanje
Vodenje operacij in izvr š evanje

Skills

Razumevanje trga
Razumevanje dejavnikov vrednosti
Na č rtovanje in analiza
Sposobnost vplivanja na klju č ne dele ž nike
Optimizacija procesov
Č i š č enje / normalizacija podatkov
Vizualizacija podatkov
Zavzetost zaposlenih
Finan č na in poslovodna slu ž ba
Poro č anje
Skladnost in nadzor
Kriti č no razmi š ljanje
Hitro re š evanje problemov
Odpravljanje dvoumnosti
Poganja umetna inteligenca
Ustvarjanje vpogledov

Đajanje in prejemanje povratnih informacij
Medosebna zdrava pamet

Language

Angle š č ina

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门
International

Business Unit
Sales

地点
Russian Fed.

站点
Moscow (City)

Company / Legal Entity
RU07 (FCRS = RU007) Novartis Pharma LLC

Functional Area
Audit & Finance

Job Type
Full time

Employment Type
Redni sodelavec

Shift Work
No

var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId: "kalturaplayer6b08876b26791725122206", provider: { widgetId: "10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop: false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [{ presets: ['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get: kPlayer.ui.components.Remove }] } }; // Check and add plugins only if they exist if (kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if (kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default: alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) { config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; } config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if (kPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; } if (kPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if (kPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if (kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if (kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {}; config.plugins.googleTagManager.customEventsTracking = {}; config.plugins.googleTagManager.containerId = 'GTM-57RJQ5'; config.plugins.googleTagManager.customEventsTracking.custom = []; config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } }; }

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