Commercial Business Analyst

Job ID
REQ-10093807

十一月 26, 2026

Russian Fed.

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摘要

Soutenir l ' entreprise au sein d ' un pays gr â ce à des analyses, des rapports, des pr é visions complexes, etc. (g é n é ralement de tr è s gros à gros revenus) et peut coordonner une é quipe de sp é cialistes. Agir comme partenaire commercial pour BPA dans un pays, fournissant une analyse et un soutien d é cisionnels perspicaces et à valeur ajout é e à l ' é quipe de gestion.

About the Role

Major Accountabilities

-Assurer la conversion op é rationnelle des objectifs strat é giques BPA dans un domaine sp é cifique de l ' entreprise

-Fournir à la direction une analyse pr é cise et pertinente de l ' entreprise pour prendre en charge les examens op é rationnels mensuels et les demandes ponctuelles, et garantir la collecte d ' information en temps voulu et pr é cise.
-Effectuer une analyse pour é valuer les risques ou les opportunit é s ; faire des recommandations pour att é nuer ces risques.
-G é rer et fournir une analyse financi è re et une aide à la prise de d é cision pour un investissement/projet dans un domaine
-S ' assurer que les performances de l ' entreprise sont correctement surveill é es et mesur é es, et ê tre averti en cas d ' urgence de la redirection des ressources avec les partenaires commerciaux.
-Fournir des informations et des conseils op é rationnels pr é cis pour soutenir les processus de budg é tisation annuelle, de pr é vision mobile et de planification strat é gique.
-Garantir l ' int é grit é des donn é es fournies par les é quipes commerciales, et apporter de la valeur ajout é e ; fournit des recommandations sur l ' am é lioration de la pr é cision des pr é visions.
-Fournir une analyse financi è re bien g é r é e et de qualit é afin d ' am é liorer les propositions de dossier commercial et le suivi de la rentabilit é .
-Am é liorer et rationaliser en permanence les processus de reporting de gestion actuels et prendre en charge la d é finition et la mise en œuvre de processus all é g é s, afin de r é pondre aux demandes changeantes de l'entreprise.
-Peut superviser les performances et le d é veloppement d ' une petite é quipe de sp é cialistes BPA.
-D é claration des plaintes techniques / é v é nements ind é sirables / sc é narios de cas particuliers li é s aux produits Novartis dans les 24 heures suivant leur r é ception
-Distribution d ' é chantillons de commercialisation (le cas é ch é ant)

Key Performance Indicators

-Satisfaction interne de la client è le quant à la qualit é , à la pertinence et à l ' actualit é des analyses financi è res fournies
-Fiabilit é , ponctualit é et pr é cision des pr é visions budg é taires et financi è res
-Pr é cision du syst è me dalerte pr é coce et des r é sultats. Gestion efficace des risques et des op é rations pour le secteur dactivit é

Work Experience

-É tendue fonctionnelle
-Gestion financi è re
-Gestion et ex é cution des op é rations

Skills

-Compr é hension du march é
-Comprendre les facteurs de valeur
-Planification et analyse
-Capacit é d'influencer les principales parties prenantes
-Optimisation des processus
-Nettoyage / Normalisation des donn é es
-Visualisation des donn é es
-Engagement des employ é s
-Finances et gestion
-Rapports
-Conformit é et contr ô les

Pens é e critique
R é solution rapide des probl è mes
Gestion de l'ambigu ï t é
Pilot é par l'IA
G é n é ration d'informations
Donner et recevoir des commentaires
Sens des relations interpersonnelles

Language

Anglais

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门
International

Business Unit
Sales

地点
Russian Fed.

站点
Moscow (City)

Company / Legal Entity
RU07 (FCRS = RU007) Novartis Pharma LLC

Functional Area

Audit & Finance

Job Type
Full time

Employment Type
CDI

Shift Work
No

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