Access Field Manager

Job ID
REQ-10093149

十一月 19, 2026

China

Na voljo v: Sloven š č ina Deutsch | English | Espa ñ ol | Fran ç ais | Italiano | 日本語 | Nederlands | P y c c | ĸ Ţ ш ı ґ ĸ | 中文

摘要

Vodi izvajanje trajnostne strategije za dostop pacientov na lokalni ravni (CPO). Zbira in analizira podatke za ustvarjanje vpogledov za podatke o dostopu pacientov, ki skupaj ustvarjajo vrednost za stranke, bolnike in Novartis.

About the Role

Major Accountabilities

-Vodite projekte za predlo ž itev dosjejev o dostopu bolnikov do regulativnih organov z uporabo visokih standardov operativne odli č nosti.
-Zagotavlja zgodnje pomembne prispevke k lokalnim odlo č itvam o razvoju izdelkov.

-Zagotavlja analiti č no utemeljitev za poslovne primere.
-Vzdr ž uje in posodablja vsa relevantna P&R orodja in sisteme.
-Ustvarja pronicljiva poro č ila, ki rezultate analize ustreznih podatkov o strategiji dolo č anja cen in povra č il Novartisa in konkuren č nih izdelkov prevedejo v vplivna poslovna priporo č ila.
-Gradi in izkori š č a mo č ne mre ž e in odnose s klju č nimi strankami, klju č nimi mnenjskimi voditelji ter individualnimi in institucionalnimi klju č nimi odlo č evalci, da optimizira pozicioniranje in po š iljanje sporo č il Novartisovih izdelkov ter olaj š a soustvarjanje vrednostnih predlogov z stranke.
-Vodi lokalne prispevke k globalnim in lokalnim cenam.
-Prilagodi modele globalne ekonomije zdravstvenega varstva, da natan č no odra ž ajo lokalna okolja.

Key Performance Indicators

Đoseganje ciljev lokalnega P&R in uporabe v Novartisu
-U č inkovita uporaba in izbolj š anje sistemov za sledenje za merjenje dostopa.
Skraj š anje č asa do tr ž enja izdelkov
Izbolj š anje/raz š iritev dostopa bolnikov

Work Experience

Izku š nje s sestavljanjem dokumentacije o povra č ilu stro š kov
Đokazana sposobnost razumevanja in jasnega komuniciranja znanstvenih in gospodarskih tem
Razumevanje nacionalnega zdravstvenega varstva, zakonodajnega okolja P&R zdravil in procesov kotacije
Izrazite pogajalske in analiti č ne sposobnosti

Skills

Analiti č ne spretnosti
Ra č unalni š ko omre ž je
Finance
Ekonomika zdravja
Vrednotenje zdravstvenih tehnologij (HTA)
Upravljanje klju č nih kupcev
Pozicioniranje izdelka
Vrednostne ponudbe
Javne zadeve
Đostop do trga
Miselnost, osredoto č ena na kupca
Razumevanje zdravstvenega sektorja
Medfunkcionalno sodelovanje
Đokazi iz resni č nega sveta (Rwe)
Vodenje projektov
Upravljanje procesov
Analiti č no razmi š ljanje
Agility

Language

Angle š č ina

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门
International

Business Unit
Corporate & Division Services

地点
China

站点
Beijing (Beijing)

Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Alternative Location 1
Tianjin (Tianjin), China

Functional Area
Market Access

Job Type
Full time

Employment Type

Redni sodelavec

Shift Work
No

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