Access Field Manager

Job ID
REQ-10093149

十一月 19, 2026

China

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摘要

Ł idera la implementaci ó n de una estrategia sostenible de Acceso al Paciente a nivel local (CPO). Recopila y analiza datos para generar informaci ó n para los env í os de Patient Access que conjuntamente crean valor para los clientes, los pacientes y Novartis.

About the Role

Major Accountabilities

¬ Liderar proyectos para presentar expedientes de acceso de pacientes a las autoridades reguladoras
aplicar altos est á ndares de excelencia operativa.

-Proporciona informaci ó n temprana relevante para las decisiones de desarrollo de productos locales.
-Proporciona una justificaci ó n anal í tica para los casos de negocio.
-Mantiene y actualiza todas las herramientas y sistemas de P&R relevantes.
-Crea informes detallados que traducen los resultados del an á lisis de datos relevantes sobre la estrategia de precios y reembolsos de Novartis y los productos de la competencia en recomendaciones comerciales impactantes.
-Construye y aprovecha redes y relaciones s ó lidas con clientes clave, l í deres de opini ó n clave y tomadores de decisiones clave individuales e institucionales, para optimizar el posicionamiento y los mensajes de los productos Novartis y facilitar la creaci ó n conjunta de propuestas de valor con clientela.
-Lidera la entrada local de precios globales y locales.
-Adapta los modelos de Global Healthcare Economics para reflejar con precisi ó n los entornos locales.

Key Performance Indicators

-Logro de los objetivos locales de P&R y captaci ó n de Novartis
-Uso efectivo y mejora de los sistemas de seguimiento para medir el acceso.
-Acortar el tiempo de comercializaci ó n de los productos
-Mejora/ampliaci ó n del acceso de los pacientes

Work Experience

Experiencia en la elaboraci ó n de expedientes de reembolso
Capacidad demostrada para comprender y comunicar con claridad temas cient í ficos y econ ó micos.
Conocimiento de la asistencia sanitaria nacional, del entorno normativo de los procesos de P&R y listado de medicamentos.
Gran capacidad de negociaci ó n y an á lisis

Skills

Habilidad anal í tica
Red inform á tica
Finanzas
Econom í a de la Salud
Evaluaci ó n de Tecnolog í as Sanitarias (Hta)
Gesti ó n de Cuentas Clave
Posicionamiento del producto
Propuestas de valor
Asuntos P ú blicos
Acceso al mercado
Mentalidad centrada en el cliente
Comprensi ó n del sector sanitario
Colaboraci ó n multifuncional
Evidencia del mundo real (Rwe)
Gesti ó n de proyectos
Gesti ó n de Procesos
Pensamiento anal í tico
Agilidad

Language

Ingl é s

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门
International

Business Unit
Corporate & Division Services

地点
China

站点
Beijing (Beijing)

Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Alternative Location 1
Tianjin (Tianjin), China

Functional Area
Market Access

Job Type
Full time

Employment Type
Regular

Shift Work
No

var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId: "kalturaplayer6b006880f3508057158671", provider: { widgetId: "10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop: false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [{ presets: ['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get: kPlayer.ui.components.Remove }] } }; // Check and add plugins only if they exist if (kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if (kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default: alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) { config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; } config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if (kPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; } if (kPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if (kPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if (kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if (kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {}; config.plugins.googleTagManager.customEventsTracking = {}; config.plugins.googleTagManager.containerId = 'GTM-57RJQ5'; config.plugins.googleTagManager.customEventsTracking.custom = []; config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } }; }

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it can // attach custom event listeners immediately, regardless of when // the user clicked the thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', { detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) { console.error(e.message) }

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