NOVARTIS

Director, Medical Insights & Analytics

Job ID
REQ-10092931

十一月 20, 2026

India

摘要

#LI-Onsite

Location: Hyderabad, India

This role is based in Hyderabad, India. Novartis is unable to offer relocation support for this role. Please only apply if this location is accessible for you.

The lead Medical I&A enables transformation of Novartis US Medical strategies by bridging insights and capabilities from I&A with business needs. The role will collaborate extensively with the US I&A counterparts to deliver insights and recommendations that align with organizational needs. The role will also partner with other I&A departments, integrating broader capabilities and deep medical expertise, to develop innovative solutions, robust action plans and strategic recommendations for the medical function.

About the Role

Key Responsibilities:

- Lead the medical insights team in Hyderabad and lead the journey of scaling Medical I&A capabilities like Clinical Care Gaps (CCGs), Clinical Trial Acceleration (CTA), Functional Excellence, Medical KPI Governance and business reviews while closely partnering with US counterparts
- Drive Standardization and Operational Excellence across multiple projects involving complex analytical workflows and dependencies from SPT/I&A interfaces to drive efficiency
- Incubate new capabilities through COE (centre of Excellence), before transitioning them to mature capabilities within TA specific teams. Drive alignment on methodology, process and outcome across all new use cases including support to Precision Health and impact measurement of medical educational activities (EIM)
- Work with senior leaders and stakeholders to drive clarity on new ways of working, dot connection with focus to drive core capabilities while rationalizing with appropriate transition of legacy work to relevant teams
- Lateral leadership to collaborate and drive consensus with cross-functional partners (RWE, HEOR, Launch Machine, Medical Strategy, Field Medical, Commercial) to ensure clinical gap analyses inform strategic interventions and measurable outcomes.
- Partner with I&A counterparts and the Medical leadership to understand long-term vision, and help translate the same into strategic action plan, detailing potential challenges, opportunities and analytics requirements.
- Collaborate closely with other I&A departments and activate capabilities - Market Research, Social Intelligence, Advanced Analytics and Modelling, Customer Patient and Market Decision Intelligence, Enterprise I&A to address analytical needs of Medical Affairs
- Collaborate closely with I&A Int. Field I&A department to communicate broader Medical enterprise strategy and help translate into field GTM, Field Medical Targeting, Regional deep dives and deployment planning.
- Lead efforts to upskill, mentor, and support the professional growth of the team members, ensuring their sustained development and alignment with organizational goals
- Drive AI adoption with incubation of new use cases to drive automation and efficiency and transition to SPT for productization
- Lead a team of experts in Hyderabad and drive hiring, onboarding, and coaching team members to build a collaborative, high-performing culture.
- Oversee performance management, including objective setting, regular check-ins, year-end appraisals, and career planning, leveraging Peakon metrics & feedback

Essential Requirements:

- Bachelor's degree in related field is required; MBBS/MD/PhD/Master of Science and/or MBA strongly preferred

- The ideal candidate must have experience working in pharmaceutical landscape, with experience in medical analytics and strategic planning.

- The candidate must champion Novartis ' s values and behaviours and establish best practices that elevate organizational impact through analytics and thought leadership.
- 12+ years of experience in the pharmaceutical or healthcare industry, with a strong focus on analytics and insights, scientific engagement strategy, business reporting, and strategic

planning.

- 5+ years of domain expertise in these areas are highly desired: marketing strategy, medical affairs or other related analytics and field GTM strategy and deployment planning.
- 7+ years of people management experience. Proven track record of enabling data-driven decision-making at a senior leadership level.
- Strong understanding of medical strategy, scientific exchange, and real-world evidence (RWE) generation in a pharmaceutical or biotech setting
- Strong analytical background, strategic thinking and problem-solving skills, with the ability to translate complex data into actionable insights and aligning them with business priorities to drive impactful results

Desirable Requirements:

- Minimum tenure 24 months in existing role.

Accessibility and Accommodation:

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to diversityandincl.india@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门
US

Business Unit
General Management

地点
India

站点
Hyderabad (Office)

Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area
Marketing

Job Type
Full time

Employment Type
Regular

Shift Work
No

var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId: "kalturaplayer6b005bd7870ed925196787", provider: { widgetId: "10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop: false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [{ presets: ['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get: kPlayer.ui.components.Remove }] } }; // Check and add plugins only if they exist if (kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if (kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default: alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) { config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; } config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if

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// Ensure the global player registry array always exists, regardless of embed type. window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise = thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // thumbnailEmbed() returns a Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to capture the player directly. thumbEmbedPromise .then(function(player) { window.kalturaPlayerVideos.push(player); // Notify kaltura datalayer.js that a new player is ready so it can // attach custom event listeners immediately, regardless of when // the user clicked the thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', { detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) { console.error(e.message) }

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