NOVARTIS

Business Insights & Execution Excellence Head

Job ID
REQ-10092737

十一月 16, 2026

Portugal

摘要

Some roles manage a function. Others shape how a business thinks, decides and executes.
We ' re looking for a senior leader to take on the Field Excellence, Integrated Insights & DAP Head mandate in Portugal.

About the Role

This is a high-impact role at the intersection of:

Integrated Insights & Advanced Analytics
Field Excellence, Go-to-Market & Execution
Data, Digital & Platforms
AI & GenAI enablement
Leadership of a multidisciplinary team

The mandate goes beyond functional leadership. It is about **connecting data, customer insights and execution to business strategy**, identifying what truly matters, and translating evidence into **clear choices, priorities and action**.

The profile we ' re looking for combines:

- **Deep analytical thinking** and the ability to find the signal behind the numbers (finance background)
- **Strong business and strategic judgement**, translating complexity into decisions
- The confidence to **challenge assumptions and constructively influence senior stakeholders**
- The ability to move seamlessly between **strategy and hands-on execution**
- Strong understanding of how **finance**, **data, digital, analytics and AI** can unlock business value
- A track record of **leading, developing and inspiring high-performing teams**
- Curiosity, ownership and a strong **bias for action**

It is a **highly visible role**, with meaningful exposure to **senior leadership and Headquarters**, and the opportunity to influence some of the choices that shape the business.

We ' re looking for someone equally comfortable **at the leadership table and deep in the data**.

Not simply to manage what exists.
To challenge it, elevate it and shape what comes next.

If this sounds like the kind of mandate you ' ve been looking for, **let ' s talk.**

#Leadership #Analytics #Strategy #ExecutionExcellence #Data #AI #DigitalTransformation #BusinessTransformation #Novartis

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门
International

Business Unit
General Management

地点
Portugal

站点
Sintra

Company / Legal Entity
PT05 (FCRS = PT005) PT Pharma

Functional Area
Marketing

Job Type
Full time

Employment Type
Regular

Shift Work
No

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