NOVARTIS

# Global Category manager - Quality control CAPEX (Robotics)

Job ID
REQ-10091086

十一月 03, 2026

India

## 摘要

As Global Category Manager QC CAPEX (Robotics), you will translate broader procurement strategies into effective category plans and sourcing initiatives. You will drive supplier performance, value delivery and contracting activities while partnering with divisions, countries, sites, Category teams and Business Partners.This is an opportunity to play an important role in an evolving global Category Management structure, strengthening how Procurement operates and partners with its internal customers

## About the Role

**Major Accountabilities**

- Translate global divisional Category strategy into effective sub-category strategies, sourcing plans and implementation activities.
- Lead sourcing initiatives within QC CAPEX (Robotics) and deliver agreed procurement

savings and value targets.
- Contribute to the overall Category strategy, including supplier segmentation, strategic supplier identification and business planning.
- Lead strategic supplier relationships, establish consistent performance indicators and address supplier performance risks and issues promptly.
- Lead major contracting activities within the sub-category, ensuring negotiated agreements are clearly communicated and consistently applied.
- Gather supplier information and feedback from divisions, countries, sites, Category teams and Business Partners.
- Support the delivery of relevant Procurement Balanced Scorecard metrics and other measures of financial and customer value.
- Manage budgets and resource allocation within the area of responsibility, ensuring priority projects are appropriately resourced and delivered.
- Manage the performance and development of direct reports and contribute to the development of indirect team members, where applicable.

**Minimum Requirements:**

- 9+years of total experience and significant experience in Laboratory equipment and Automation, robotics, procurement, strategic sourcing or Category Management, with responsibility for complex sourcing initiatives.
- Experience developing and implementing category or sub-category strategies and sourcing plans. **Technology-focused sourcing:** Familiarity with sourcing technology-intensive solutions and considering lifecycle cost, scalability, interoperability and supplier or technology dependency would be an advantage.
- Strong experience managing strategic supplier relationships and supplier performance.
- Demonstrated commercial capability, including supplier negotiations and the management of significant contracts.
- Experience delivering procurement savings, value and relevant performance measures.
- Strong stakeholder-management skills, with the ability to collaborate across functions, countries, sites and business areas.
- Experience managing complex projects, priorities, budgets and resources within a procurement environment.
- Leadership capability, including experience managing and developing teams and talent.

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Our purpose is to reimagine medicine to improve and extend people ' s lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us!
Learn more here:

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Company / Legal Entity
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Functional Area
Procurement

Job Type
Full time

Employment Type
Regular

Shift Work
No

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console.error(e.message) }

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