NOVARTIS

SMM Site Partnership Manager

Job ID
REQ-10091047

十一月 17, 2026

Mexico

摘要

#LI-Hybrid

Location: Mexico City, Mexico

Relocation Support: This role is based in Mexico City, Mexico. Novartis is unable to offer relocation support: please only apply if accessible.

Shape the future of clinical research by building partnerships that make a measurable difference for patients. As SMM Site Partnership Manager, you will develop strategic relationships with key clinical trial sites, creating tailored partnership plans that improve study start-up, patient recruitment, execution, and quality. Acting as a trusted partner across sites and Novartis, you will bring teams together, remove barriers, and identify opportunities to strengthen performance across the clinical trial portfolio. Your influence will help make Novartis a partner of choice for sites while enabling studies to reach patients more efficiently.

About the Role

Key Responsibilities

· Build strategic partnerships with priority clinical trial sites to strengthen collaboration and portfolio performance.

· Develop tailored site partnership plans with clear objectives, success measures, and opportunities for improvement.

· Accelerate study start-up and site readiness while supporting delivery of committed patient recruitment targets.

· Serve as the primary contact for strategic, study-overarching topics across assigned sites and therapeutic areas.

· Partner with SMM teams and cross-functional stakeholders to align site strategies and streamline study execution.

· Analyze site performance, capabilities, and capacity to identify opportunities that strengthen quality, timelines, and delivery.

· Support feasibility, contracting, and site negotiations while fostering long-term, mutually beneficial partnerships.

· Drive consistent achievement of established KPIs through monthly performance monitoring, proactive gap identification, and timely corrective actions.

· Develop high-performing strategic sites into Premier Sites / Centers of Excellence, recognized for rapid study start-up, consistent patient recruitment across therapeutic areas, reliable delivery, and strong quality standards.

· Drive sustained inspection readiness by embedding quality, compliance, and operational discipline into site partnership plans and ongoing performance reviews.

Essential Requirements

· Bachelor's degree in a scientific or health-related discipline.

· Minimum five years of clinical research experience, including clinical trial oversight, project management, or monitoring.

· Strong understanding of clinical drug development, particularly clinical trial monitoring and study execution.

· Knowledge of Good Clinical Practice, international standards, health authority regulations, and clinical research requirements.

· Demonstrated project management, negotiation, problem-solving, influencing, and conflict-resolution skills in a matrix environment.

· Fluency in English and Spanish, with strong written, verbal, and presentation skills.

Desirable Requirements

· Advanced degree in a scientific or health-related discipline, with clinical trial or project management experience.

· Experience building strategic partnerships with clinical research sites and improving site performance across study portfolios.

Commitment to Diversity and Inclusion / EEO paragraph

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门
Development

Business Unit
Development

地点
Mexico

站点
INSURGENTES

Company / Legal Entity
MX06 (FCRS = MX006) Novartis Farmac é utica S.A. de C.V.

Functional Area
Research & Development

Job Type
Full time

Employment Type
Regular

Shift Work
No

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config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } }; }

// Ensure the global player registry array always exists, regardless of embed type. window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise = thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // thumbnailEmbed() returns a Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to capture the player directly. thumbEmbedPromise .then(function(player) { window.kalturaPlayerVideos.push(player); // Notify kalturadatalayer.js that a new player is ready so it can // attach custom event listeners immediately, regardless of when // the user clicked the thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', { detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) { console.error(e.message) }

Accessibility and accommodation

Novartis is committed to work with and provide reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to tas.mexico@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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