NOVARTIS

Value and Access Manager

Job ID
REQ-10088965

十一月 04, 2026

Vietnam

摘要

Value & Access Manager

#LI-Hybrid

Are you passionate about improving patient access and shaping sustainable healthcare solutions? Join us as a Value & Access Manager and lead integrated access strategies across assigned Therapeutic Area(s), from market access planning and HEOR evidence generation to pricing, reimbursement, and stakeholder engagement. Working closely with cross-functional teams, you will help maximize product value throughout the lifecycle and support sustainable business growth.

About the Role

Major accountabilities:

- **Access, Reimbursement & HTA:** Lead market access strategies, reimbursement initiatives, NRDL submissions, HTA evidence generation, and payer value communication to optimize patient access and healthcare system value.
- **Pricing & Access Excellence:** Develop and execute pricing strategies, access plans, and negotiation approaches across the product lifecycle, ensuring long-term business sustainability.
- **Health economic Policy & External Engagement:** Build trusted partnerships with health economic authorities, payers, HTA bodies, pricing regulators, professional societies, hospitals, and other key stakeholders to shape a favorable Health economic policy and access environment.

- **Cross-functional Leadership:** Collaborate with Commercial, Medical, Regulatory, Legal, Finance, and regional/global teams to deliver integrated access solutions and business objectives.

Requirement:

- University degree in life sciences (Medical/ Pharmacy/ Biology), economics, or related field
- At least 5 years in market access, pricing, or reimbursement roles in pharmaceutical or healthcare environment
- Proven exposure to national access or payer negotiations

- Experience across product launch and lifecycle phases
- Strong understanding of pricing, value dossier and reimbursement systems with ability to translate evidence into access value propositions

- Ability to interpret financial data and integrate into pricing recommendations

- Clear written and verbal communication of scientific and economic topics

- Solid project and stakeholder management skills
- Strategic and analytical thinking
- Fluent in English

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门
International

Business Unit
Communications

地点
Vietnam

站点
Vietnam

Company / Legal Entity
VN04 (FCRS = VN004) Novartis Vietnam Company Ltd

Functional Area
Market Access

Job Type
Full time

Employment Type
Regular

Shift Work
No

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