NOVARTIS

Access Field Head- West

Job ID
REQ-10088390

九月 22, 2026

China

摘要

Lead the West Region Field Access Team in translating company priorities into regional access strategies and delivering access objectives through disciplined execution and cross-functional collaboration. Build strategic partnerships across regional healthcare systems to advance sustainable patient access and business growth.

About the Role

Key Responsibilities

· Define regional access objectives and strategies aligned with company priorities, and drive execution to deliver business impact.

· Interpret national and local healthcare and reimbursement policies, identify regional opportunities and risks, and provide actionable insights for business decisions.

· Lead end-to-end delivery of regional access initiatives through strong cross-functional alignment and disciplined execution.

· Build long-term strategic partnerships with key regional healthcare stakeholders to advance sustainable patient access.

Key Performance Indicators

· Achievement of regional reimbursement and formulary listing objectives.

· Price outcomes against agreed targets.

· Timeliness of reimbursement and patient access.

· Breadth and quality of market availability and access.

· Compliance with applicable laws, regulations, company policies, and ethical standards.

Qualifications and Capabilities

· Minimum five years of market access experience, with strong insight into healthcare and reimbursement policies.

· Strong cross-functional collaboration and stakeholder management skills.

· Strategic mindset with a strong track record of execution and delivery.

· Proven leadership in setting direction, engaging teams, and driving results.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门

International

Business Unit
Corporate & Division Services

地点
China

站点
Chengdu (Sichuan Province)

Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area
Market Access

Job Type
Full time

Employment Type
Regular

Shift Work
No

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