

Join the Novartis Talent Community | 2026

Job ID
REQ-10087099

9月 02, 2026

USA

摘要

At Novartis, we are reimagining medicine to improve and extend people's lives. Every day, our teams bring together innovative science, advanced technology, and a deep commitment to patients to help address some of the world's most challenging health conditions. We are seeking passionate, purpose-driven professionals who are excited by the opportunity to make a meaningful difference in healthcare, business, and society.

About the Role

#LI-Remote

What You Can Expect

- Join a global organization united by a shared purpose: to improve and extend people's lives.

- Become part of our Talent Community and stay connected to future career opportunities across Novartis.
- Submit your application and CV to share your background, experiences, and career interests with our Talent Acquisition team.
- Be considered for future opportunities that align with your skills, expertise, and professional aspirations.
- Connect with a Recruitment Experience Partner who may reach out for exploratory conversations to learn more about your career journey, interests, and future goals.
- Receive updates on new opportunities, organizational news, and recruiting events throughout the year.
- Explore opportunities across a variety of functions, including:
 - Sales
 - Market Access
 - Reimbursement & Patient Support
 - Medical Affairs
 - Marketing
 - Operations
 - Research & Development
 - Corporate Functions (Human Resources, Legal, Finance, Public Affairs / Communications)
 - Commercial Excellence and Strategy
 - And many other areas that contribute to our mission of reimagining medicine.

Who Thrives at Novartis

We are inspired by individuals who bring curiosity, courage, and a collaborative spirit to everything they do. Successful talent at Novartis often demonstrates:

- A passion for improving the lives of patients, customers, and communities.
- A growth mindset and commitment to continuous learning.
- The ability to navigate change, embrace innovation, and adapt in dynamic environments.
- Strong collaboration and partnership skills across diverse teams and perspectives.
- Integrity, accountability, and a commitment to doing what is right.
- Creativity in solving challenges and delivering meaningful results.
- Data, digital, and AI fluency that supports informed decision-making and customer engagement.
- Respect for diverse backgrounds, experiences, and ideas, helping create an inclusive environment where everyone can thrive.

Our Culture

- Inspired: We are motivated by purpose and energized by the impact we can make for patients.
- Curious: We continuously learn, challenge the status quo, and seek new possibilities.
- Unbossed: We empower one another, embrace accountability, and lead with trust.
- Integrity-Centered: We place ethics, transparency, and patients at the heart of every decision.
- Collaborative: We achieve more together by building strong partnerships and supporting one another's success.

- Performance-Focused: We strive for excellence while creating opportunities for people to grow, develop, and realize their full potential.

We look forward to learning more about you. By submitting your application and CV, you can introduce yourself to our Talent Team, share your career interests, and stay connected to future opportunities at Novartis. While joining our Talent Community does not guarantee employment, it is an exciting first step toward exploring how your talents and aspirations may contribute to our mission of reimagining medicine.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门
US

Business Unit
Sales

地点
USA

状态
Field, US

站点
Field Sales (USA)

Company / Legal Entity
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area
Sales

Job Type
Full time

Employment Type
Regular (Sales)

Shift Work
No

```
var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId:
"kalturaplayer6a98a5359d48b630628060", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
```

```

kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
{ position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if
(kPlayer.plugins["hotspots"]) { config.plugins["playkit-js-hotspots"] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins["playkit-js-info"] = { disable: true }; } if
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }

```

```

// Ensure the global player registry array always exists, regardless of embed type.
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise =
thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // thumbnailEmbed() returns a
Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to
capture the player directly. thumbEmbedPromise .then(function(player) {
window.kalturaPlayerVideos.push(player); // Notify kalturadatalayer.js that a new player is ready so
it can // attach custom event listeners immediately, regardless of when // the user clicked the
thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', {
detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) {
console.error(e.message) }

```

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2. <https://www.novartis.com/sites/novartiscom/files/novartis-life-handbook.pdf>
3. <mailto:us.reasonableaccommodations@novartis.com>
4. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Field-Sales-USA/Join-the-Novartis-Talent-Community---2026REQ-10087099-1>
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