

## Executive Director, International Value & Access, Immunology

Job ID  
REQ-10086515

9月 04, 2026

Switzerland

### 摘要

#LI-Hybrid

Location: Basel, Switzerland

Relocation Support: Yes

Are you passionate about shaping how innovative medicines reach patients around the world?

As part of an exciting expansion of our International Value & Access organization, we are currently seeking two exceptional leaders to join our team as Executive Director, International Value & Access, Immunology.

In this role, you will lead the strategic and operational direction of the Immunology Value & Access organization across the Research, Development, and Commercial continuum, ensuring that Novartis therapies achieve optimal patient access and sustainable value. Reporting to the Head Access Immunology International, you will partner closely with Commercial Launch Strategy teams, Medical Affairs, Development, Biomedical Research, Regions, and priority country teams to develop

transformative access strategies that maximize the value of Novartis assets across diverse payer and healthcare environments. This highly visible leadership role offers the opportunity to influence evidence generation, pricing, reimbursement, and access strategies from early development through launch and lifecycle management, while strengthening Value & Access capabilities across the organization. If you are inspired by driving innovation, shaping global access strategies, and creating better outcomes for patients, healthcare systems, and society, this role offers a unique opportunity to make a lasting impact.

## About the Role

### Key Responsibilities:

- Lead the Immunology Value & Access organization and provide strategic leadership across the global access community.
- Shape and execute integrated product access strategies across the Research, Development, and Commercial continuum.
- Partner with Medical Affairs, Development, Biomedical Research, and Commercial teams to strengthen value propositions.
- Champion innovative access strategies that improve patient access and deliver value for healthcare systems.
- Define payer evidence requirements and ensure access needs are embedded in development and commercialization plans.
- Develop global pricing and payer negotiation strategies in partnership with Commercial Launch Strategy and Pricing teams.
- Create innovative access solutions, contracting approaches, Managed Entry Agreements, and Patient Support Programs.
- Ensure robust value evidence packages support successful launches, reimbursement, and long-term asset maximization.
- Drive access excellence by identifying market opportunities, mitigating reimbursement risks, and advancing access capabilities.
- Attract, develop, coach, and retain top Value & Access talent while strengthening organizational capabilities globally.

### Essential Requirements:

- Advanced degree such as a Master of Business Administration, Doctor of Philosophy, Medical Doctor, Registered Pharmacist, or equivalent qualification.
- Minimum 10 years of experience in Market Access within the pharmaceutical industry.
- Significant above-country, regional, or global Value & Access experience within a multinational environment.
- Experience influencing asset strategy early in the drug development lifecycle.
- Proven product launch experience, including reimbursement and market access planning.
- Experience leading complex global access strategies across diverse healthcare and payer systems.
- Strong cross-functional leadership and matrix influencing experience across multiple senior stakeholders.

- Experience shaping commercial strategy through Value & Access, Health Economics and Outcomes Research, pricing, or reimbursement expertise.
- Proficient English, both written and spoken.

#### Desirable Requirements:

- Experience within the Immunology therapeutic area.
- Demonstrated direct people leadership experience, including building, developing, and leading high-performing teams.

#### Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to [diversity.inclusionch@novartis.com](mailto:diversity.inclusionch@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Benefits: Read our handbook to learn about all the ways we 'll help you thrive personally and professionally: [Novartis Life Handbook](#)

Expected Annual Base Salary Range for role: 179,200.00 - 332,800.00 CHF

The base salary offered is determined based on gender-neutral objectives, such as relevant skills, competencies and experience in accordance with the Novartis pay setting policy and upon joining Novartis will be reviewed periodically.

In addition to your base salary, you may be eligible for a performance-based bonus depending on certain performance parameters.

The rewards of being part of our team go far beyond base pay and incentives. We also offer a variety of competitive benefits in kind to help you thrive personally and professionally, such as insurance plans, retirement plans, wellbeing resources and global recognition programs. In addition, we provide flexible and hybrid working options, where possible, and minimum 14 weeks paid parental leave.

In addition to your base salary, you may be eligible for a performance-based bonus depending on certain performance parameters. Long-term equity awards granted at group level may also be part of your package. Further details will be provided during the application process.

Note: Benefits and compensation may vary by country and are subject to local legal requirements, including provisions of collective bargaining agreements where applicable. A full overview of your compensation package, including any relevant collective bargaining agreement details applicable to your role based on your employment location and Novartis employer entity, will be communicated separately to you during the application process.

Commitment to Diversity & Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

Primary location salary range  
CHF179,200.00 - CHF332,800.00

部门  
International

Business Unit  
General Management

地点  
Switzerland

站点  
Basel (City)

Company / Legal Entity  
C028 (FCRS = CH028) Novartis Pharma AG

Functional Area  
Market Access

Job Type  
Full time

Employment Type  
Regular

Shift Work  
No

```
var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId:
"kalturaplayer6a9b05f65349b627812643", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
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config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
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(kPlayer.plugins["hotspots"]) { config.plugins["playkit-js-hotspots"] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins["playkit-js-info"] = { disable: true }; } if
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
// Ensure the global player registry array always exists, regardless of embed type.  
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise =  
_thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // _thumbnailEmbed() returns a  
Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to  
capture the player directly. thumbEmbedPromise .then(function(player) {  
window.kalturaPlayerVideos.push(player); // Notify kaltura_dataLayer.js that a new player is ready so  
it can // attach custom event listeners immediately, regardless of when // the user clicked the  
thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', {  
detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) {  
console.error(e.message) }
```

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