

HEOR / HTA Specialist

Job ID
REQ-10084438

7月 28, 2026

Spain

Available in: English

摘要

#LI-Hybrid

The HEOR HTA Specialist position prepares product access strategy by providing state of the art and updated evidence from quality health economics, outcomes research, patient reported outcomes and RWE based perspective across designed products life cycle.

The main objective of this propose is to obtain and maintain national/ regional / local access to patient needs, evaluative bodies, decision makers ' requirements and NVS product objectives.

This role is based in Barcelona / Madrid, Spain. Novartis is unable to offer relocation support for this role: please only apply if this location is accessible for you.

About the Role

Key responsibilities

- Be able to develop trustful based relationships with HTA and evaluation bodies, to position NVS as a preferred partner in evidence development and presentation processes to reach optimal market access conditions for Patients, Health Care system and NVS.
- Contribute with Early Access & HEOR Lead and Pricing department for achieving best P&R conditions in a timely manner, analyzing market and competitor ' s environment and analogs benchmark, plus taking into consideration customer ' s insights.
- Develop high quality P&R negotiations tools aligned with the brand strategy (added value dossiers, HE models, budget impact and others health economic data) and support the overall negotiations process preparing high quality and fast answers for evaluation bodies questions and challenges.
- HEOR competitive intelligence: Capturing insights from different stakeholders about disease management, product competitors, processes, pathways funding, to capture and anticipate opportunities or barriers affecting in product objectives.
- Incorporate HEOR and access needs perspective to ensure best product positioning inside Integrated Product Evidence plans for any new product or prioritized new indication among NVS products pipeline.
- Collaborate in the development of Integrated Product Plans by ensuring that potential important evidence requirements are taken into consideration to overcome product evaluation requirements.
- Provide accurate and timely feedback to Region Europe, IM & Global when requested.
- Prepare Product Access plan as part of IPS in collaboration with the other Market access Team.
- Project management for generate and customize health economics evidence and tools for evaluative bodies and budget holders and for other MA team functions (RAMs, KAMs etc.)
- To ensure the development of high-quality real-world evidence studies to support NVS product value in real practice scenarios in collaboration with internal and external stakeholders, along the different HEOR areas of expertise, (i.e: Health economics, - Patient Reported Outcomes Burden of Disease and health care resources utilizations studies, patient preferences, etc)
- To provide accurate and valuable insights to Early product shaping and potential positioning strategy from a Spanish access perspective in collaboration with our Early products colleagues for designed products and assets.

Essential Requirements

- Bachelor or superior degree in Health, Biological Sciences or Social/ Economical Sciences
- Specialization (master ' s degree in health economics & policy, or Clinical/ Medical Sciences)
- Desirable Postgraduate degree in Clinical Sciences (Valuable), Postgraduate degree in Pharmaceutical Industry Management (Valuable) or PhD in Sciences, Health Care Management or Epidemiology
- From 1 to 3 years of experience in pharmaceutical industry in similar position, in other positions related to drug evaluation, approval and reimbursement processes, and key NVS therapeutic areas knowledge and value demonstration activities. Market and customer intelligence

- Strong analytical, strategic, and scenario-planning capabilities to support access decision making.
- Learning agility, resilience, and ability to operate effectively under ambiguity and changing external conditions.

Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Benefits & Rewards

At Novartis, we 're committed to reimagining medicine together - and rewarding the people who make it happen.

Expected Annual Base Salary Range for role: 36,200.00 - 51,700.00 - 67,200.00 EUR Annual

The base salary offered is determined based on gender-neutral objectives, such as relevant skills, competencies and experience in accordance with the Novartis pay setting policy and upon joining Novartis will be reviewed periodically.

In addition to your base salary, you may be eligible for a performance-based bonus depending on certain performance parameters.

The rewards of being part of our team go far beyond base pay and incentives. We also offer a variety of competitive benefits in kind to help you thrive personally and professionally, such as insurance

plans, retirement plans, wellbeing resources and global recognition programs. In addition, we provide flexible and hybrid working options, where possible, and minimum 14 weeks paid parental leave.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

Primary location salary range
€ 36,200.00 - € 67,200.00

部门
International

Business Unit
Corporate & Division Services

地点
Spain

站点
Barcelona Gran V í a

Company / Legal Entity
ES06 (FCRS = ES006) Novartis Farmac é utica, S.A.

Alternative Location 1
Madrid Delegaci ó n, Spain

Functional Area
Market Access

Job Type
Full time

Employment Type
Regular

Shift Work
No

```
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"kalturaplayer6a6a271c4c566153409970", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
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config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
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(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
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config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
// Ensure the global player registry array always exists, regardless of embed type.
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise =
```

```
thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // thumbnailEmbed() returns a  
Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to  
capture the player directly. thumbEmbedPromise .then(function(player) {  
window.kalturaPlayerVideos.push(player); // Notify kaltura_dataLayer.js that a new player is ready so  
it can // attach custom event listeners immediately, regardless of when // the user clicked the  
thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', {  
detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) {  
console.error(e.message) }
```

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