

Access Field Manager

Job ID
REQ-10082262

6月 30, 2026

China

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摘要

Vodi izvajanje trajnostne strategije za dostop pacientov na lokalni ravni (CPO). Zbira in analizira podatke za ustvarjanje vpogledov za podatke o dostopu pacientov, ki skupaj ustvarjajo vrednost za stranke, bolnike in Novartis.

About the Role

Major Accountabilities

- Vodite projekte za predložitev dosjejev o dostopu bolnikov do regulativnih organov z uporabo visokih standardov operativne odličnosti.
- Zagotavlja zgodnje pomembne prispevke k lokalnim odločitvam o razvoju izdelkov.

-Zagotavlja analitično utemeljitev za poslovne primere.

-Vzdržuje in posodablja vsa relevantna P&R orodja in sisteme.

-Ustvarja pronicljiva poročila, ki rezultate analize ustreznih podatkov o strategiji določanja cen in povračil Novartisa in konkurenčnih izdelkov prevedejo v vplivna poslovna priporočila.

-Gradi in izkorišča močne mreže in odnose s ključnimi strankami, ključnimi mnenjskimi voditelji ter individualnimi in institucionalnimi ključnimi odločevalci, da optimizira pozicioniranje in pošiljanje sporočil Novartisovih izdelkov ter olajša soustvarjanje vrednostnih predlogov z stranke.

-Vodi lokalne prispevke k globalnim in lokalnim cenam.

-Prilagodi modele globalne ekonomije zdravstvenega varstva, da natančno odražajo lokalna okolja.

Key Performance Indicators

Doseganje ciljev lokalnega P&R in uporabe v Novartisu

-Učinkovita uporaba in izboljšanje sistemov za sledenje za merjenje dostopa.

Skrajšanje časa do trženja izdelkov

Izboljšanje/razširitev dostopa bolnikov

Work Experience

Izkkušene s sestavljanjem dokumentacije o povračilu stroškov

Dokazana sposobnost razumevanja in jasnega komuniciranja znanstvenih in gospodarskih tem

Razumevanje nacionalnega zdravstvenega varstva, zakonodajnega okolja P&R zdravil in procesov kotacije

Izrazite pogajalske in analitične sposobnosti

Skills

Analitične spretnosti

Računalniško omrežje

Finance

Ekonomika zdravja

Vrednotenje zdravstvenih tehnologij (HTA)

Upravljanje ključnih kupcev

Pozicioniranje izdelka

Vrednostne ponudbe

Javne zadeve

Dostop do trga

Miselnost, osredotočena na kupca

Razumevanje zdravstvenega sektorja

Medfunkcionalno sodelovanje

Dokazi iz resničnega sveta (Rwe)

Vodenje projektov

Upravljanje procesov

Analitično razmišljanje

Agility

Language

Angleščina

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

部门

International

Business Unit

Corporate & Division Services

地点

China

站点

Jinan (Shandong Province)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

Market Access

Job Type

Full time

Employment Type

Redni sodelavec

Shift Work

No

```
var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId:
"kalturaplayer6a44e7a88e192089283094", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
{ position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if
(kPlayer.plugins["hotspots"]) { config.plugins["playkit-js-hotspots"] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins["playkit-js-info"] = { disable: true }; } if
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
// Ensure the global player registry array always exists, regardless of embed type.
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise =
thumbnailEmbed({config, mediaInfo: {entryId: "1_dgfvmafo"}}); // thumbnailEmbed() returns a
Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to
capture the player directly. thumbEmbedPromise .then(function(player) {
window.kalturaPlayerVideos.push(player); // Notify kaltura_data_layer.js that a new player is ready so
it can // attach custom event listeners immediately, regardless of when // the user clicked the
thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', {
detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) {
console.error(e.message) }
```

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