Access Field Manager

Job ID
REQ-10082262

六月 30, 2026

China

Na voljo v: Sloven š č ina | Р у с с к и й | Deutsch | English | Espa ñ ol | Fran ç ais | Italiano | 日本語 | Nederlands | T ü rk | 中文

摘要

Vodi izvajanje trajnostne strategije za dostop pacientov na lokalni ravni (CPO). Zbira in analizira podatke za ustvarjanje vpogledov za podatke o dostopu pacientov, ki skupaj ustvarjajo vrednost za stranke, bolnike in Novartis.

About the Role

Major Accountabilities

- Vodite projekte za predlož itev dosjejev o dostopu bolnikov do regulativnih organov z uporabo visokih standardov operativne odli č nosti.
- Zagotavlja zgodnje pomembne prispevke k lokalnim odlo č itvam o razvoju izdelkov.

-Zagotavlja analiti č no utemeljitev za poslovne primere.
-Vzdr ž uje in posodablja vsa relevantna P&R orodja in sisteme.
-Ustvarja pronicljiva poro č ila, ki rezultate analize ustreznih podatkov o strategiji dolo č anja cen in povra č il Novartisa in konkuren č nih izdelkov prevedejo v vplivna poslovna priporo č ila.
-Gradi in izkori š č a mo č ne mre ž e in odnose s klju č nimi strankami, klju č nimi mnenjskimi voditelji ter individualnimi in institucionalnimi klju č nimi odlo č evalci, da optimizira pozicioniranje in po š iljanje sporo č il Novartisovih izdelkov ter olaj š a soustvarjanje vrednostnih predlogov z stranke.
-Vodi lokalne prispevke k globalnim in lokalnim cenam.
-Prilagodi modele globalne ekonomije zdravstvenega varstva, da natan č no odra ž ajo lokalna okolja.

Key Performance Indicators

Đoseganje ciljev lokalnega P&R in uporabe v Novartisu
-U č inkovita uporaba in izbolj š anje sistemov za sledenje za merjenje dostopa.
Skraj š anje č asa do tr ž enja izdelkov
Izbolj š anje/raz š iritev dostopa bolnikov

Work Experience

Izku š nje s sestavljanjem dokumentacije o povra č ilu stro š kov
Đokazana sposobnost razumevanja in jasnega komuniciranja znanstvenih in gospodarskih tem
Razumevanje nacionalnega zdravstvenega varstva, zakonodajnega okolja P&R zdravil in procesov kotacije
Izrazite pogajalske in analiti č ne sposobnosti

Skills

Analiti č ne spretnosti
Ra č unalni š ko omre ž je
Finance
Ekonomika zdravja
Vrednotenje zdravstvenih tehnologij (HTA)
Upravljanje klju č nih kupcev
Pozicioniranje izdelka
Vrednostne ponudbe
Javne zadeve
Đostop do trga
Miselnost, osredoto č ena na kupca
Razumevanje zdravstvenega sektorja
Medfunkcionalno sodelovanje
Đokazi iz resni č nega sveta (Rwe)
Vodenje projektov
Upravljanje procesov
Analiti č no razmi š ljanje
Agility

Language

Angle š č ina

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门
International

Business Unit
Corporate & Division Services

地点
China

站点
Jinan (Shandong Province)

Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area
Market Access

Job Type
Full time

Employment Type
Redni sodelavec

Shift Work

No

var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId: "kalturaplayer6af758b5297d9470755094", provider: { widgetId: "10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop: false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [{ presets: ['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get: kPlayer.ui.components.Remove }] } }; // Check and add plugins only if they exist if (kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if (kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default: alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) { config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; } config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if (kPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; } if (kPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if (kPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if (kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if (kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {}; config.plugins.googleTagManager.customEventsTracking = {}; config.plugins.googleTagManager.containerId = 'GTM-57RJQ5'; config.plugins.googleTagManager.customEventsTracking.custom = []; config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } }; }

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