

## Portfolio Management & LCM, Lead

Job ID  
REQ-10081809

7月 05, 2026

Japan

Available in: English

### 摘要

#### Portfolio Management & LCM Lead

The role is responsible for executing portfolio and late lifecycle management activities for assigned mature and non priority brands, ensuring disciplined budgeting, performance vigilance, and operational continuity.

The position translates portfolio strategy into high quality execution, provides actionable insights, and enables informed decision making through close cross functional collaboration.

### About the Role

#### Major Accountabilities

## Shape portfolio strategy through analytics and insight

- Analyze portfolio and brand performance using market forecasts, financials, and competitive intelligence
- Develop clear strategic options (e.g., invest, optimize, simplify, exit) with quantified impact and trade offs
- Support leadership decision making by structuring insights into concise, decision ready recommendations

## Drive lifecycle and portfolio initiatives

- Lead late lifecycle strategies such as SKU rationalization, pack optimization, and cost to serve improvement
- Ensure initiatives are aligned with overall portfolio priorities and country commercial strategy
- Track impact post implementation and refine recommendations based on performance

## Orchestrate cross functional collaboration within and beyond the Commercial Portfolio Unit

- Work closely with Digital Marketing Execution to explore scalable, efficient execution models for assigned brands
- Collaborate with Commercial Partnerships & Alliances to assess internal vs. external delivery options
- Lead the structured transition and onboarding of brands from Therapeutic Areas into the Commercial Portfolio, coordinating the handover of budgets, forecasts, data, materials, and key assumptions to ensure continuity and execution readiness.

## Manage portfolio governance, forecasting, and performance tracking

- Support budgeting and forecasting processes for assigned brands and portfolio segments
- Monitor performance against targets, identify risks and opportunities, and recommend corrective actions
- Contribute to portfolio reviews, governance forums, and leadership discussions

## Provide senior level contribution and informal leadership

- Serve as a subject matter expert within the portfolio team
- Provide guidance and thought leadership without formal people management responsibility
- Model structured thinking, ownership, and cross functional collaboration

## Key Performance Indicators (Suggested priority KPIs \*italicized)

- *Accuracy and timeliness of forecasts and budget submissions.*

- Portfolio performance versus financial and operational targets.
- Quality, frequency, and clarity of performance vigilance insights.
- Timeliness and completeness of responses to ad hoc operational requests.
- Effectiveness of cross functional collaboration based on stakeholder feedback.
- Compliance with portfolio investment guardrails.

## Ideal Background

### Education:

- Bachelor ' s degree in business, finance, science, or related field.
- Advanced degree preferred (e.g., Master of Business Administration (MBA)).

### Languages:

- Business level English
- Native level Japanese

### Experience/Professional Requirement:

- 7-10 years of commercial or marketing experience within the pharmaceutical or medical device industry, with hands on ownership of brands across the end to end product lifecycle, including mature and late stage phases beyond launch execution.
- Proven experience contributing to or leading portfolio level strategy, looking beyond individual brands to optimize, reprioritize, or revise lifecycle strategies, with particular focus on late stage value maximization and portfolio trade offs.
- Strong capability in leveraging analytics, market forecasts, and financial insights to inform strategic recommendations, portfolio choices, and lifecycle decisions.
- Proven ability to navigate complex stakeholder landscapes, aligning and orchestrating multiple internal and external functions—such as Therapeutic Areas, Finance, Digital, Medical, and other partners—to drive coherent portfolio and lifecycle outcomes.

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部门

International

Business Unit

Strategic Planning & BD&L

地点

Japan

站点

Toranomon (NPKK Head Office)

Company / Legal Entity

JP05 (FCRS = JP005) Novartis Pharma K.K.

Functional Area

Marketing

Job Type

Full time

Employment Type

Regular

Shift Work

No

```

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"kalturaplayer6a4cbb8acf5ed185912851", provider: { widgetId: "10m7rm1pm", partnerId:
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false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
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config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
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(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
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(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
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false, playlistEvents: false, castEvents: false } }; }

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// Ensure the global player registry array always exists, regardless of embed type.
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise =
thumbnailEmbed({config, mediaInfo: {entryId: "1_dgfvmafo"}}); // thumbnailEmbed() returns a
Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to
capture the player directly. thumbEmbedPromise .then(function(player) {
window.kalturaPlayerVideos.push(player); // Notify kaltura_dataLayer.js that a new player is ready so
it can // attach custom event listeners immediately, regardless of when // the user clicked the
thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', {
detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) {
console.error(e.message) }

```

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