

Sales Representative- Radioligand Therapy

Job ID
REQ-10081768

6月 24, 2026

Saudi Arabia

摘要

Sales Representative - Radioligand Therapy

Location : Riyadh

#LI-Onsite

Are you passionate about building meaningful customer relationships and improving patient outcomes? Join Novartis as a Sales Representative supporting our Radioligand Therapy portfolio, where you will play a key role in engaging healthcare professionals, strengthening nuclear medicine pathways, and driving compliant, ethical sales growth.

If you are motivated by science, customer partnership, and the opportunity to help shape the future of nuclear medicine, we ' d love to hear from you.

About the Role

Major accountabilities:

- Drive sales growth by identifying, prioritizing, and engaging high-potential healthcare professionals and key stakeholders who influence treatment decisions.
- Create positive, customer-centric experiences through value-based conversations across in-person and virtual channels.
- Build trusted, long-term relationships with physicians, radio-pharmacists, nuclear technologists, medical physicists, opinion leaders, and other key medical influencers.
- Use customer insights, data, and feedback to develop and adjust territory, account, and engagement plans.
- Educate healthcare professionals on clinical value, patient identification and selection, and diagnostic and therapeutic workflows.
- Represent the Novartis Radioligand Therapy portfolio with key stakeholders involved in the treatment pathway.
- Support hospitals in the establishment or expansion of nuclear medicine centers.
- Collaborate compliantly with cross-functional teams to address unmet customer and patient needs.

Requirements:

- Saudi national with at least two years of nuclear medicine technical experience in a hospital setting.
- Strong understanding of healthcare systems, hospital operations, and customer engagement in a clinical environment.
- Knowledge of nuclear medicine workflows and related diagnostic and therapeutic pathways.
- Strategic thinker with strong execution capability and the ability to translate insights into action.
- Excellent communication and relationship-building skills, with a strong commitment to ethical and compliant ways of working

Languages:

- Arabic & Fluency in English is a must.

Commitment to Diversity and Inclusion

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each

other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

部门

International

Business Unit

Sales

地点

Saudi Arabia

站点

Riyadh

Company / Legal Entity

SA01 (FCRS = SA001) Novartis Saudi Arabia Ltd

Functional Area

Sales

Job Type

Full time

Employment Type

Regular (Sales)

Shift Work

No

var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId:

```
"kalturaplayer6a3bfeec5b9b2778274784", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}}, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
{ position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if
(kPlayer.plugins["hotspots"]) { config.plugins["playkit-js-hotspots"] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins["playkit-js-info"] = { disable: true }; } if
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
// Ensure the global player registry array always exists, regardless of embed type.
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var kalturaPlayer =
kPlayer.setup(config); // Add the player to the global array.
window.kalturaPlayerVideos.push(kalturaPlayer); // Load the Player for other media.
kalturaPlayer.loadMedia({entryId: "1dgfvmafo"}); } catch (e) { console.error(e.message) }
```

Job ID
REQ-10081768

Sales Representative- Radioligand Therapy

[Apply to Job](#)



Job ID

REQ-10081768

Sales Representative- Radioligand Therapy

[Apply to Job](#)

Source URL:

<https://www.novartis.com.cn/careers/career-search/job/details/req-10081768-sales-representative-radioligand-therapy>

List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://www.novartis.com/sites/novartis.com/files/novartis-life-handbook.pdf>
3. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Riyadh/Sales-Representative--Radioligand-TherapyREQ-10081768>
4. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Riyadh/Sales-Representative--Radioligand-TherapyREQ-10081768>