

## Medical Manager

Job ID  
REQ-10081726

6月 19, 2026

Indonesia

### 摘要

The Medical Lead / Manager drives the strategic and scientific leadership for assigned therapeutic areas by translating global, international, and local medical strategies into impactful country execution. The role provides expert medical guidance, shapes scientific exchange, strengthens external engagement, and ensures high scientific rigor in all medical initiatives. It partners cross functionally to deliver medical education, insight generation, evidence contributions, and compliant scientific dialogue, supporting lifecycle management and patient centric outcomes. The Medical Lead acts as a key scientific ambassador and connector between internal teams and external medical communities.

### About the Role

Major accountabilities:

- Medical Education & Scientific Communication

- Design and execute medical education initiatives, including webinars, scientific sessions, and TA specific learning programs.
- Organize pre , during , and post congress activities in collaboration with cross functional teams.
- Produce, adapt, and ensure quality of scientific materials (publications, slide decks, external presentations).
- Ensure all content and all scientific, clinical, and educational activities adhere to ERC, local laws, medical governance, and internal compliance standards.
- Scientific Engagement
  - Leads high-level scientific engagement with senior MEs, peer to peer scientific exchange with Medical Experts and HCP networks, fostering credible, unbiased scientific dialogue.
  - Build and sustain strong scientific relationships with rising stars, KOLs, and expert communities.
  - Implement external scientific engagement activities, including advisory interactions, expert meetings, and scientific discussions.
  - Ensure compliant, evidence based interactions consistently aligned with Novartis governance.
- Insight Generation & Evidence Contribution
  - Gather actionable external insights from HCPs, MEs, congresses, real world practice, and scientific interactions.
  - Synthesize insights to influence TA strategy, identify evidence gaps, and shape medical priorities.
  - Contribute to local evidence needs by designing and supporting feasibility, clinical alignment, scientific rationale, and publication activities.
  - Partner with clinical teams on early research questions, clinical planning, and evidence translation.
  - Contribute to market access readiness in collaboration with V&A by informing the market access dossier with clinical attributes and patient-related outcomes
- Medical Community & Partnerships Building
  - Build partnerships with medical societies, academic institutions, and scientific collaborators.
  - Represent Novartis as a credible scientific voice at congresses, scientific events, and expert forums.
  - Strengthen connections across the medical ecosystem to support joint value creation and external collaboration.
- Leadership (only if required)
  - Foster an engaged, high-performance culture with clear goals, coaching, and ongoing development.
  - Attract future ready talents, help them grow, and keep them engaged; strengthen succession and capability across the country organization.
  - Lead by example with Novartis Leadership Expectations, encouraging transformation, strong performance, and a growth mindset.
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt.
- Distribution of marketing samples (where applicable).

Key performance indicators:

- Quality, depth & credibility of peer to peer scientific engagement.
- Impact and execution quality of medical education and congress activities.
- Deep knowledge of RWE and data generation processes.
- Quality and relevance of medical materials and scientific communication.
- Timeliness and quality of insight generation and integration into TA planning.
- Strength and quality of partnerships with MEs and scientific societies.
- Compliance with medical governance and ERC requirements.
- Cross functional alignment and effectiveness.

#### Minimum Requirements:

- Minimum education degree in MD, PharmD, PhD, or equivalent advanced scientific degree.

#### Experiences:

- Experience in Medical Affairs, customer facing scientific roles, cross functional collaboration, external engagement, clinical study design, clinical/scientific communication; 2-3+ years in medical/clinical roles preferred.

#### Functional Capabilities:

- Scientific expertise; ability to interpret clinical data; insight analysis; ability to create/adapt scientific content; experience with cross functional leadership.
- Ability to identify data gaps and design clinical studies
- Ability in developing/adapting scientific communication and medical education materials.
- Ability to collaborate effectively across matrix teams
- undefined

#### Additional required capabilities for “Medical Lead” with direct reports:

- Strong scientific expertise with the ability to interpret and communicate complex scientific content.
- Solid knowledge of clinical trials
- Solid understanding of compliance, regulatory requirements, and governance processes.

- Strong people leader, who develops others through coaching, feedback, and scientific role modeling.
- Ability to build trust and influence internal and external stakeholders.
- Growth mindset, agility, and comfort with ambiguity.
- High integrity, ethical judgment, and a patient centric mindset.
- Excellent communicator with the ability to simplify complex scientific concepts for diverse audiences.

#### Skills:

- Building Construction.
- Clinical Practices.
- Clinical Research.
- Clinical Trials.
- Drug Development.
- Hazard Identification.
- Health Sciences.
- Immunology.
- Intensive Care Unit (Icu).
- Internal Control.
- Internal Medicine.
- Job Description.
- Medical Information.
- Organization Skills.
- Patient Care.
- Stakeholder Engagement.
- Tcplp Protocols.
- Utilization Management (Um).

#### Languages :

- English in verbal and writing.
- country language

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

部门

International

Business Unit

Development

地点

Indonesia

站点

Jakarta

Company / Legal Entity

ID03 (FCRS = ID003) PT Novartis Indonesia

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

```
var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId:
"kalturaplayer6a353669cf5b2122725527", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
```

```
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
{ position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if
(kPlayer.plugins["hotspots"]) { config.plugins["playkit-js-hotspots"] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins["playkit-js-info"] = { disable: true }; } if
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
// Ensure the global player registry array always exists, regardless of embed type.
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var kalturaPlayer =
kPlayer.setup(config); // Add the player to the global array.
window.kalturaPlayerVideos.push(kalturaPlayer); // Load the Player for other media.
kalturaPlayer.loadMedia({entryId: "1dugfvmafo"}); } catch (e) { console.error(e.message) }
```

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