

Pricing & Access Manager

Job ID
REQ-10078149

6月 26, 2026

Switzerland

摘要

Location: Rotkreuz, Switzerland #LI-Hybrid

Purpose of the role:

Develop and implement pricing and reimbursement strategies to achieve fast, broad, and sustainable access to Novartis products across the portfolio. Identify and overcome access hurdles in Switzerland to create value for patients, the Healthcare System and Novartis, by building strong professional relationships with internal and external stakeholders.

This role reports directly into the Lead Market Access and is part of the Market Access Team.

About the Role

Major Accountabilities

- Develop and implement pricing and reimbursement strategies to achieve fast, broad, and sustainable access to Novartis products in alignment with the local leadership and regional/global teams
- Prepare and submit reimbursement dossiers to national authorities applying high standards of operational excellence
- Manage alignment within cross-functional teams, securing resources and endorsement from local leadership
- Work closely with Health Economic Outcome Research (HEOR) for pharmacoeconomic models to accurately reflect the value of our products in the local environment as needed
- Demonstrate deep understanding of stakeholder needs, the competitive and Pricing and Reimbursement (P&R) environment. Provide early input into local and global product development, P&R strategies, financial planning and business decisions
- Identify and address relevant data gaps in collaboration with HEOR, local and regional/global Medical and Market Access functions
- Evolve, maintain, and update all relevant P&R tools and systems to enable accurate, efficient, and reliable data handling and processes
- Build and leverage networks and relationships with key internal and external stakeholders to develop innovative reimbursement solutions, address access hurdles in the Swiss Healthcare System and demonstrate the value of our products
- Anticipate business impact of current and future legislation in close collaboration with External Affairs, and provide input into policies and industry association on relevant topics to contribute to a favorable business environment

What you 'll bring to the role:

- Degree in the field of Natural Science, Pharmaceutical Sciences, Healthcare or Business / Economics, Legal or equivalent
- Full professional proficiency in English and German, French is considered an advantage
- 2-4 years of relevant professional experience in Pharma/Life Sciences/Health Insurance industry is considered an advantage
- Solid understanding of national health care system, regulatory environment, and drug reimbursement process is considered an advantage
- Strong analytical and negotiation skills
- Ability to understand and clearly communicate scientific and economic topics
- Ability to develop trust-based relationships with government officials, health insurances and other external and internal key stakeholders

Why Novartis?

Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that

change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

Disclaimer*: Some restrictions on flexible working options may apply and will be discussed during interview if applicable

Benefits and Rewards:

Read our handbook to learn about all the ways we'll help you thrive personally and professionally:

<https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion / EEO:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Accessibility and accommodation:

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to diversity.inclusionch@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Join our Novartis Network:

If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

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Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Primary location salary range
CHF99,400.00 - CHF184,600.00

部门
International

Business Unit
Strategic Planning & BD&L

地点
Switzerland

站点
Rotkreuz (Office-Based)

Company / Legal Entity
C018 (FCRS = CH018) Novartis Pharma Schweiz AG

Functional Area
Market Access

Job Type
Full time

Employment Type
Regular

Shift Work
No

var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId:

```
"kalturaplayer6a3e726d42cbf796321725", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}}, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
{ position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if
(kPlayer.plugins["hotspots"]) { config.plugins["playkit-js-hotspots"] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins["playkit-js-info"] = { disable: true }; } if
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
// Ensure the global player registry array always exists, regardless of embed type.
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var kalturaPlayer =
kPlayer.setup(config); // Add the player to the global array.
window.kalturaPlayerVideos.push(kalturaPlayer); // Load the Player for other media.
kalturaPlayer.loadMedia({entryId: "1dugfvmafo"}); } catch (e) { console.error(e.message) }
```

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