

SSO Site Partnership Manager

Job ID
REQ-10078095

6月 02, 2026

Argentina

摘要

Job Title: SSO Site Partnership Manager

#LI-Hybrid

Location: CABA, Argentina

Relocation Support: This role is based in CABA, Argentina. Novartis is unable to offer relocation support: please only apply if accessible.

Step into a pivotal role where you shape the future of clinical trials by building strategic partnerships that accelerate innovation and patient access. As an SSO Site Partnership Manager, you will drive high-impact collaboration with key clinical trial sites, enabling faster study execution, stronger patient recruitment, and exceptional data quality. By aligning site capabilities with Novartis' global portfolio, you will play a critical role in transforming how studies are delivered and positioning Novartis as a trusted partner of choice across the clinical research ecosystem.

About the Role

Key Responsibilities

- Build and manage strategic partnerships with high-potential clinical trial sites to drive portfolio execution
- Develop and implement tailored Site Partnership Strategy Plans aligned with site needs and capabilities
- Act as primary contact for all study-related topics across therapeutic areas at assigned sites
- Drive improvements in study start-up timelines, patient recruitment, and overall site performance
- Define and track success metrics, including patient volume, timelines, and study quality outcomes
- Collaborate cross-functionally to align site engagement strategies with country and global priorities
- Support feasibility assessments and early site engagement to accelerate study initiation readiness
- Analyze site performance data to identify strengths, gaps, and opportunities for optimization
- Facilitate negotiation of study budgets, contracts, and related agreements with site stakeholders
- Share site insights and best practices internally to guide site selection and portfolio decisions

Essential Requirements

- Bachelor ' s degree in a scientific or health-related field
- Minimum five years of experience in clinical research or clinical trial oversight
- Proven experience managing study execution or monitoring clinical trials
- Strong understanding of clinical drug development processes and study delivery
- Knowledge of international regulatory standards including Good Clinical Practice and health authority requirements
- Ability to lead and influence in a matrix environment without direct reports
- Strong project management skills with ability to manage complex priorities and solve problems effectively
- Excellent communication and stakeholder engagement skills in a global environment

Desirable Requirements

- Advanced degree in life sciences, clinical research, or project management
- Experience managing strategic partnerships with clinical trial sites or key accounts

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

部门

Development

Business Unit

Development

地点

Argentina

站点

Ramallo (Argentina)

Company / Legal Entity

AR01 (FCRS = AR001) Novartis Argentina S.A.

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

```

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sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true,
showSpeedMenu: false }, css : "/modules/custom/arcticnckalturaaddon/css/kalturavideo.css",
components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback',
'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
KalturaPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(KalturaPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(KalturaPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", //
Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (KalturaPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (KalturaPlayer.plugins["navigation"]) {
config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible:
false }; } if (KalturaPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; }
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(KalturaPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if
(KalturaPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents =
[]; if (KalturaPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
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config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }

```

```

try { var kalturaPlayer = KalturaPlayer.setup(config); // Add the player to the global array. if (typeof
kalturaPlayerVideos !== 'undefined') { kalturaPlayerVideos.push(kalturaPlayer); } else { var
kalturaPlayerVideos = []; kalturaPlayerVideos.push(kalturaPlayer); } // Load the Player for other
media. kalturaPlayer.loadMedia({entryId: "1dgfvmafo"}); } catch (e) { console.error(e.message) }

```

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