

## Product Training Manager-Immunology-Remote

Job ID  
REQ-10077137

5月 05, 2026

USA

### 摘要

Location- Remote

This position can be based remotely anywhere in the U.S. (there may be some restrictions based on legal entity). Please note that this role would not provide relocation as a result. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager.

The Product Trainer, immunology, is responsible for designing, developing and facilitating innovative and interactive instructor-led and eLearning solutions for customer-facing field teams. The Product trainer contributes to sales success by collaborating with General Management, Marketing, Market Access, Patient Services, external vendors, internal training partners and subject matter experts to develop training solutions to enhance product knowledge, disease state knowledge, account planning, skills training and territory management. This individual will have the ability to design and implement learning solutions that span all phases of the training continuum, from new hire onboarding to in-role skill/ knowledge development in partnership with the Training team.

## About the Role

- Major Accountabilities:
- Lead/ support the design, development and implementation of Sjogren ' s Disease related disease state product knowledge curriculum as well as core capability training. Ensure curriculum is designed to accommodate progressive learning from fundamental to thought leader.
- Lead/ support content development for CE meetings, Partner with Therapeutic Area (TA) leadership to identify priorities and incorporate content for presentations and workshops.
- Leverage and highlight existing NPC internal training assets relevant to field and HA associates.
- Conduct on-going needs analysis (internal customer feedback, field interactions, subject matter experts, etc) and leverage results to inform/ adjust training strategy and curriculum.
- Develop customized training curriculum to meet the needs of different Customer Facing Roles. Facilitate education about the variety of field facing commercial roles and train on collaboration and orchestration among these roles.
- Responsible for co-negotiating contract with external vendors of learning solutions and managing budget.
- Responsible for the leadership and facilitation of all training classes and partner with stakeholders to execute training classes.

Education: BA/BS Required

Minimum Requirements:

- 2-5 years of pharmaceutical experience (preferred) - Experience could be across any combination of the following: Sales representative, Sales training experience Marketing
- Strong product/ disease state knowledge and experience; agility to learn multiple disease state/ products.
- Presentation, facilitation and platform skills, including ability to communicate in small and large settings.
- Artificial Intelligence (AI) Fluency.
- Strong Communication (oral/ written) & interpersonal skills.
- Brand strategy, tactics understanding.
- Ability to partner with Skills (brand, medical, vendors etc).
- Knowledge of field/ sales force.
- Administrative management skills: planning, organization, operational decision making and analysis.
- Demonstrated experience in working with others to achieve organizational objectives including the ability to anticipate and adapt, own and/ or work group tactics to support changing business needs.

The pay range for this position at commencement of employment is expected to be between \$124,000 and \$234,000.00/year; however, while salary ranges are effective from 1/1/25 through 12/31/25, fluctuations in the job market may necessitate adjustments to pay ranges during

this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an “at-will position” and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

#### EEO Statement:

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#### Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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Remote Position (USA)

Company / Legal Entity  
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area  
Sales

Job Type  
Full time

Employment Type  
Regular

Shift Work  
No

```
var config = { targetId: "kalturaplayer69fb2b737be68341329448", provider: { widgetId:
"10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause:
false, allowMutedAutoPlay: false, loop: false }, sources: { options: {}, startTime: 0 }, plugins: {},
sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true,
showSpeedMenu: false }, css : "/modules/custom/arcticnckalturaaddon/css/kalturavideo.css",
components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback',
'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
```

```
KalturaPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(KalturaPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(KalturaPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", //
Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (KalturaPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (KalturaPlayer.plugins["navigation"]) {
config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible:
false }; } if (KalturaPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; }
if (KalturaPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if
(KalturaPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if
(KalturaPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents =
[]; if (KalturaPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = { };
config.plugins.googleTagManager.customEventsTracking = { };
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
try { var kalturaPlayer = KalturaPlayer.setup(config); // Add the player to the global array. if (typeof
kalturaPlayerVideos !== 'undefined') { kalturaPlayerVideos.push(kalturaPlayer); } else { var
kalturaPlayerVideos = []; kalturaPlayerVideos.push(kalturaPlayer); } // Load the Player for other
media. kalturaPlayer.loadMedia({entryId: "1_dgfvmafo"}); } catch (e) { console.error(e.message) }
```

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