

APAC Operational Excellence Head and China Robotic Sourcing Advisor

Job ID
REQ-10075584

4月 14, 2026

China

摘要

领导小型部门或 BU 或国家/地区的采购组织,从全球、区域和本地采购中获得最大收益。要管理一个采购专业人员和 support 人员团队,为所有内部客户提供采购支持和专业知识,并通过利用与所有供应商的竞争优势,确保诺华实现最佳最终成本。

About the Role

Major Accountabilities

- 为小型部门或 BU 或国家/地区制定年度采购战略,并确保该战略与全球采购战略保持一致。
- 指导按照商定的采购战略制定年度采购业务计划和战术计划,确保与部门和集团目标完全一致,并为团队设定延伸目标、基准与同类外部组织的最佳目标,并衡量针对 KPI 的目标实现情况。
- 指导采购战略首选供应商、外包的确定,识别、参与和管理与主要内部客户和外部供应商的关系,对推动采购项目产生重大影响。

- 指导协议谈判,并牵头建立合同,以降低总成本,提高指定的质量和服务水平,确保供应安全,并确保按照集团准则跟踪节约(1亿至7.5亿美元。)
- 指导各国采购系统和工具的实施和使用,并确保根据集团政策持续跟踪节约和其他采购 KPI。
- 展示与确定、实施和不断改进采购最佳做法、系统和流程以及政策一致性相关的思想领导力。
- 指导采购投资计划和预算的编制和最后确定。
- 监督采购团队的管理和开发直接报告 10-20 或间接报告(50。)
- 收到后 24 小时内报告与诺华产品相关的技术投诉/不良事件/特殊情况
- 营销样本的分发适用)

Key Performance Indicators

领导小型部门或 BU 或国家/地区的采购组织,从全球、区域和本地采购中获得最大收益。要管理一个采购专业人员和支​​持人员团队,为所有内部客户提供采购支持和专业知识,并通过利用与所有供应商的竞争优势,确保诺华实现最佳最终成本。

Work Experience

领导力
战略发展
项目管理
关键谈判
跨文化经历
跨界协作

Skills

内部和外部客户需求分析和满意度研究
有效沟通
财务管理
资产管理
谈判

Language

英语

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

部门
Operations

Business Unit
Purchasing & Sourcing

地点
China

站点
Shanghai (Shanghai)

Company / Legal Entity
CN14 (FCRS = CN014) China Novartis Institutes for BioMedical Research Co., Ltd.

Functional Area
Procurement

Job Type
Full time

Employment Type
正式

Shift Work
No

```
var config = { targetId: "kalturaplayer69e5cd2ac413f007562190", provider: { widgetId:
"10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause:
false, allowMutedAutoPlay: false, loop: false }, sources: { options: {}, startTime: 0 }, plugins: {},
sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true,
showSpeedMenu: false }, css : "/modules/custom/arcticnckalturaaddon/css/kalturavideo.css",
components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback',
'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
KalturaPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(KalturaPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(KalturaPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", //
```

```
Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (KalturaPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; } if (KalturaPlayer.plugins["navigation"]) {
config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible:
false }; } } if (KalturaPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; }
if (KalturaPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if
(KalturaPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } } if
(KalturaPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } } config.ui.uiComponents =
[]; if (KalturaPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = { };
config.plugins.googleTagManager.customEventsTracking = { };
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
try { var kalturaPlayer = KalturaPlayer.setup(config); // Add the player to the global array. if (typeof
kalturaPlayerVideos !== 'undefined') { kalturaPlayerVideos.push(kalturaPlayer); } else { var
kalturaPlayerVideos = []; kalturaPlayerVideos.push(kalturaPlayer); } // Load the Player for other
media. kalturaPlayer.loadMedia({entryId: "1_dgfvmafo"}); } catch (e) { console.error(e.message) }
```

无障碍及便利设施

诺华承诺与残障人士共事并为他们提供合理的便利设施。如果您由于健康状况或残障在招聘过程的任何环节需要合理便利设施或者为了履行职位的基本职能请发送电子邮件至 diversityandincl.china@novartis.com 告知您的需求和联系方式,并在邮件中附上您的职位申请编号。

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1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://www.novartis.com/sites/novartis.com/files/novartis-life-handbook.pdf>
3. <mailto:diversityandincl.china@novartis.com>
4. <https://platform.moseeker.com/m/customize/page/novartis?jobnumber=REQ-10075584>
5. <https://platform.moseeker.com/m/customize/page/novartis?jobnumber=REQ-10075584>