

## Commercial Partnership Manager

Job ID  
REQ-10075011

5月 28, 2026

Chile

### 摘要

-Za povečanje vrednosti Novartis portfelja drog in out-licenciranja možnosti prek vodilnih in razvoj zunanjih sporazumov zavezništva in pomoč pri zaprtju poslovnih poslov in prispevajo k sprejemanju odločitev. Ustvarjanje vrednosti z iskanjem, strukturiranjem, pogajanjem in upravljanjem sodelovalnih dogovorov s partnerskimi podjetji. Odgovorni za zagotavljanje finančnih in strateških spoznanj ter prispevanje k dolgoročni napovedovanju in strateškemu načrtovanju.

### About the Role

#### Major Accountabilities

- Pomoč pri izvajanju organizacije BD&L strategij in načrtov.
- Podpirati dejavnosti razvoja podjetij, da bi povečali vrednost zavezništva in obvladovali tveganja partnerstva.
- Podpora za projektno vodenje BD&L.

-Poročanje o tehničnih pritožbah / neželjenih dogodkih / scenarijih posebnih primerov, povezanih z Novartis izdelki v roku 24 ur po prejemu

-Distribucija vzorcev trženja (kjer je primerno)

## Key Performance Indicators

✓Vloga lahko podpre odločanje in delo za določeno regijo/lokalno raven.

✓Vloga lahko podpira določen sklop dejavnosti za delitev

## Work Experience

Funkcionalna širina

✓Vodenje projektov

Sodelovanje prek meja

## Skills

Poslovni razvoj

Sodelovanje

Radovednost

Uporabniška izkušnja

Izobraževanje

Finance

✓Vede o živiljenju

Medijske kampanje

Trgovanje

Proaktivnost

✓Vodenje projektov

Prodaje

Prodajne veščine

Brezžična komunikacija

Iskanje

OVrednotenje

Scouting

Transakcije

## Language

Angleščina

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

部门

International

Business Unit

Finance

地点

Chile

站点

Santiago

Company / Legal Entity

CL01 (FCRS = CL001) Novartis Chile S.A.

Alternative Location 1

Lima (Pharmaceuticals / GDD / CTS), Peru

Functional Area

BD&L & Strategic Planning

Job Type

Full time

Employment Type

Redni sodelavec

Shift Work

No

var config = { targetId: "kalturaplayer6a19e4ca0eb6d578107615", provider: { widgetId:

```
"1Qm7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause:
false, allowMutedAutoPlay: false, loop: false }, sources: { options: {}, startTime: 0 }, plugins: {},
sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true,
showSpeedMenu: false }, css : "/modules/custom/arcticnckalturaaddon/css/kalturavideo.css",
components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback',
'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
KalturaPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(KalturaPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(KalturaPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", //
Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (KalturaPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (KalturaPlayer.plugins["navigation"]) {
config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible:
false }; } if (KalturaPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; }
if (KalturaPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if
(KalturaPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if
(KalturaPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents =
[]; if (KalturaPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
try { var kalturaPlayer = KalturaPlayer.setup(config); // Add the player to the global array. if (typeof
kalturaPlayerVideos !== 'undefined') { kalturaPlayerVideos.push(kalturaPlayer); } else { var
kalturaPlayerVideos = []; kalturaPlayerVideos.push(kalturaPlayer); } // Load the Player for other
media. kalturaPlayer.loadMedia({entryId: "1_dgfvmafo"}); } catch (e) { console.error(e.message) }
```

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2. <https://www.novartis.com/sites/novartiscom/files/novartis-life-handbook.pdf>
3. <https://novartis.wd3.myworkdayjobs.com/sl-SI/NovartisCareers/job/Santiago/Commercial-Partnership-ManagerREQ-10075011-1>
4. <https://novartis.wd3.myworkdayjobs.com/sl-SI/NovartisCareers/job/Santiago/Commercial-Partnership-ManagerREQ-10075011-1>