

Medical CRM & Neuroscience Head

Job ID
REQ-10074675

3月 24, 2026

Mexico

摘要

#LI-Hybrid

Location: Mexico City, Mexico

Welcome to where we thrive together—if you're driven to shape how science reaches patients, this role is for you. As Medical CRM & Neuroscience Head, you will define and deliver the country medical strategy across priority disease areas, uniting scientific engagement, medical education, and evidence generation into a clear, high-impact plan. You'll act as the country's scientific leader, guiding credible, unbiased exchange with Health Care Professionals and Medical Experts while partnering closely across Medical Affairs, Market Access, Regulatory, and Commercial teams to support launches and lifecycle excellence. Leading and developing a high-performing medical team, you'll steer local evidence generation and publication planning, ensuring every decision is grounded in ethics, compliance, and patient impact.

About the Role

Key Responsibilities

- Define and execute country medical strategy across neuroscience, spinal muscular atrophy, and cardio-renal disease lifecycles
- Lead credible, compliant scientific exchange with Health Care Professionals and Medical Experts
- Set and oversee local evidence generation, including real world evidence, Phase IV studies, and publication planning
- Guide Medical Science Liaison leadership and Medical Leads to deliver aligned, insight-driven field engagement
- Partner cross-functionally with Medical Affairs, Market Access, Regulatory, and Commercial teams to support launches
- Own therapeutic area medical budget, prioritizing education, data generation, congresses, and compliant resource allocation
- Build and sustain a high-performing medical organization through coaching, capability development, and ethical leadership

Essential Requirements

- Advanced scientific degree such as Doctor of Medicine, Doctor of Pharmacy, Doctor of Philosophy, or equivalent
- Minimum seven years of experience in Medical Affairs or Clinical Development within pharmaceutical or biotechnology organizations
- Proven ability to design and execute medical strategies across the full product lifecycle
- Demonstrated leadership experience managing and developing Medical Science Liaison or medical teams
- Strong capability to interpret, communicate, and apply complex clinical and scientific data
- Fluency in English and Spanish, with the ability to engage diverse internal and external stakeholders

Desirable Requirements

- Experience within neuroscience, rare diseases, or cardio-renal therapeutic areas
- Exposure to regional or global medical roles, translating international strategy into local execution

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter

future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally.
[Read our handbook \(PDF 30 MB\)](#)

部门

International

Business Unit

Development

地点

Mexico

站点

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmac é utica S.A. de C.V.

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

```
function adjustKalturaPlayer() { var deviceWidth = window.innerWidth ||
document.documentElement.clientWidth || document.body.clientWidth; var mediaElement =
document.getElementById("kalturaplayer69c310435bee0168587143"); var mediaContainer =
```

```
mediaElement.closest('.nc-kultura-media'); var originalWidth = "1200px"; var originalHeight = "674px";
var originalWidthValue = parseFloat(originalWidth); var originalHeightValue =
parseFloat(originalHeight); var mediaType = "video"; var isResponsive = false; // Get computed styles
of the container element. var parentStyles = window.getComputedStyle(mediaContainer); var
finalWidth = parseFloat(parentStyles.width); if (finalWidth  var config = { targetId:
"kalturaplayer69c310435bee0168587143", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false,
allowMutedAutoPlay: false, loop: false }, sources: { options: {}, startTime: 0 }, plugins: { download: {
disable: true }, "playkit-js-transcript":{ position: "right", // Default: bottom;( ' left ', ' right', ' top ', 'bottom ' ) to
enable transcript. expandMode: "over", // Default: alongside;( ' alongside', ' hidden ', 'over ' )
expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable:
true } }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false },
components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback',
'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
KalturaPlayer.ui.components.Remove } ] } }; config.plugins.preventSeek = { preventSeekForward:
false, preventSeek: false }; config.plugins.floating = { disable: true }; config.plugins.navigation = {
position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; config.plugins['playkit-
js-hotspots'] = { disable: true }; config.plugins['playkit-js-moderation'] = { disable: true };
config.plugins['playkit-js-info'] = { disable: true }; config.plugins.share = { disable: true };
config.ui.uiComponents = []; config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } };
```

```
try { var kulturaPlayer = KalturaPlayer.setup(config); // Add the player to the global array. if (typeof
kulturaPlayerVideos !== 'undefined') { kulturaPlayerVideos.push(kulturaPlayer); } else { var
kulturaPlayerVideos = []; kulturaPlayerVideos.push(kulturaPlayer); } // Load the Player for other
media. kulturaPlayer.loadMedia({entryId: "1_dgfvmafo"}); setTimeout(() => {
setupAutoPause(kulturaPlayerVideos); }, 500); function setupAutoPause(players) {
players.forEach((currentPlayer) => { currentPlayer.addEventListener('play', () => {
players.forEach((otherPlayer) => { if (otherPlayer !== currentPlayer && typeof otherPlayer.pause ===
'function') { otherPlayer.pause(); } }); }); }); } catch (e) { console.error(e.message) }
```



VIDEO

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Accessibility and accommodation

Novartis is committed to work with and provide reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to tas.mexico@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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