NOVARTIS

Franchise Medical Head

Job ID
REQ-10074120

6   05, 2026

Saudi Arabia

The Franchise Medical Head leads the medical strategy and execution for a therapeutic franchise, ensuring scientific excellence, strong stakeholder engagement, and alignment with global and local business objectives. The role also leads the Franchise Medical team and represents Medical Affairs in the franchise leadership structure.

About the Role

• Develop and execute the Franchise Medical Strategy aligned with global and regional strategy including integrated planning for launch readiness, lifecycle management and patient access

• Translate strategy into an operational medical plan for the country or cluster.

• Lead and develop the Franchise Medical team (Medical leads, MSLs, etc.).

• Ensure strong alignment with commercial, regulatory, and access strategies.

• Maintain high standards of medical and scientific credibility within the organization.

• Oversee medical information, evidence generation, and scientific exchange with stakeholders.

• Ensure compliance with pharmacovigilance and regulatory standards.

• Provide medical insights to shape clinical practice and healthcare policy.

• Support and oversee: Clinical trials (Phase I–IV),Investigator-initiated studies (IITs), Non-interventional studies (NIS)

Requirements:

- MD/MBBS/PharmD/PhD in Lifesciences. MBA is a plus
- More than 10 years' experience in Medical Affairs function in pharmaceutical industry
- Experience with specialty products
- Experience and familiar with healthcare landscape in Saudi Arabia
- Significant leadership experience, and proven ability to manage and motivate team of diverse backgrounds

Novartis is committed to building an outstanding, inclusive work environment and diverse team representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

International

Business Unit
Development

Saudi Arabia

Riyadh

Company / Legal Entity
SA01 (FCRS = SA001) Novartis Saudi Arabia Ltd

Functional Area
Research & Development

Job Type
Full time

Employment Type
Regular

Shift Work
No

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KalturaPlayer.ui.components.Remove }] } }; //Check and add plugins only if they exist if (KalturaPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if (KalturaPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", //Default alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable: true }; } if (KalturaPlayer.plugins["preventSeek"]) { config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; } config.plugins.floating = { disable: true }; if (KalturaPlayer.plugins["navigation"]) { config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if (KalturaPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; } if (KalturaPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if (KalturaPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if (KalturaPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if (KalturaPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {}; config.plugins.googleTagManager.customEventsTracking = {}; config.plugins.googleTagManager.containerId = 'GTM-57RJQ5'; config.plugins.googleTagManager.customEventsTracking.custom = []; config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } }; }

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