

## Access Strategy Manager

Job ID  
REQ-10074108

3月 30, 2026

Colombia

### 摘要

在地方 QPO 级别领导实施可持续的患者访问战略。收集和分析数据，为患者访问提交内容生成见解，共同为客户、患者和诺华创造价值。

### About the Role

#### Major Accountabilities

- 领导项目向监管机构提交患者访问档案应用高标准的运营卓越性。
- 为本地产品开发决策提供早期相关意见。
- 为业务案例提供分析依据。
- 维护和更新所有相关的P&R工具和系统。
- 创建富有洞察力的报告，将诺华和竞争对手产品的定价和报销策略相关数据分析结果转化为有影响力的业务建议。

-建立并利用与关键客户、关键意见领袖以及个人和机构关键决策者的强大网络和关系，优化诺华产品的定位和信息传递，并促进价值主张的共同创造。

客户。

-将本地输入引导到全局和本地定价。

-调整全球医疗保健经济学模型以准确反映当地环境。

## Key Performance Indicators

诺华本地P&R和吸收目标的实现

有效使用和改进跟踪系统以衡量访问情况。

缩短产品上市时间

改善/扩大患者可及性

## Work Experience

有编制报销档案的经验

经证实，有能力理解并清楚地传达科学和经济主题

了解国家卫生保健、药品研发的监管环境和上市流程

强大的谈判和分析能力

## Skills

分析能力

计算机网络

金融

卫生经济学

卫生技术评估 (HTA)

大客户管理

植入式广告

价值主张

公共事务

市场准入

以客户为中心的思维方式

对医疗保健行业的理解

跨职能协作

真实世界证据 (RWE)

项目管理

流程管理

分析思维

敏捷

## Language

英语

Why Novartis: Helping people with disease and their families takes more than innovative science. It

takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

部门

International

Business Unit

Strategic Planning & BD&L

地点

Colombia

站点

Bogota (Pharmaceuticals / GDD / NTO / CTS)

Company / Legal Entity

CO01 (FCRS = CO001) Novartis de Colombia S.A

Functional Area

Market Access

Job Type

Full time

Employment Type

正式

Shift Work

No

```
var config = { targetId: "kalturaplayer69ef6d958ed10387635236", provider: { widgetId:
"10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause:
false, allowMutedAutoPlay: false, loop: false }, sources: { options: {}, startTime: 0 }, plugins: {},
sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true,
showSpeedMenu: false }, css : "/modules/custom/arcticnckalturaaddon/css/kalturavideo.css",
components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback',
'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
KalturaPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(KalturaPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(KalturaPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", //
Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (KalturaPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (KalturaPlayer.plugins["navigation"]) {
config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible:
false }; } if (KalturaPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; }
if (KalturaPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if
(KalturaPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if
(KalturaPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents =
[]; if (KalturaPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
try { var kalturaPlayer = KalturaPlayer.setup(config); // Add the player to the global array. if (typeof
kalturaPlayerVideos !== 'undefined') { kalturaPlayerVideos.push(kalturaPlayer); } else { var
kalturaPlayerVideos = []; kalturaPlayerVideos.push(kalturaPlayer); } // Load the Player for other
media. kalturaPlayer.loadMedia({entryId: "1_dgfvmafo"}); } catch (e) { console.error(e.message) }
```

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2. <https://www.novartis.com/sites/novartis.com/files/novartis-life-handbook.pdf>
3. <https://novartis.wd3.myworkdayjobs.com/zh-CN/NovartisCareers/job/Bogota-Pharmaceuticals--GDD--NTO--CTS/Access-Strategy-ManagerREQ-10074108-1>
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