NOVARTIS

# (高级医药代表 /资深产品专员

Job ID
REQ-10073487

3月 09, 2026

China

## 摘要

-关于此角色：
我们正在寻找一名高级医药代表 /资深产品专员，以帮助我们用更快的速度让更多患者因诺华的产品受益。您将代表诺华向临床医生传递前沿、专业的药学知识，优化的药物治疗方案，进而帮助相关患者得到更经济、安全、有效的治疗与康复。这个岗位将直接向地区经理汇报工作。

## About the Role

**主要职责：**

ž *保证每月拜访规定数量的目标客户和组织产品学术推广会，配合公司大型学术活动*

ž *建立完善的客户管理体系，提高客户服务质量*

ž *及时、准确执行报告系统，及时汇报工作的进展，及时反馈市场信息*

ž *配合地区经理的协同拜访*

ž *完成地区经理或者大区经理指派的工作任务*

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*积极参与和推进合规项目，以身作则，传递合规文化。遵守所覆盖或拜访的医疗机构颁布的与医药代表或医药企业相关人员有关的规章制度*

*高级医药代表 ，产品专员及资深产品专员在上述职责的基础上要完成如下任务）*

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*协助地区经理给新入职的新代表熟悉客户、市场、公司报告系统及相关政策等进行帮助和辅导*

**对多元化和包容性/平等就业机会的承诺：**

诺华致力于为我们所服务的患者和社区建立一个优秀、包容的工作环境和多元化的团队。

**基本要求：**

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*生物科学、医药卫生、化学化工相关专业，或培养方向与医药相关的其他专业如管理学或市场营销医药相关）大专或以上学历非以上专业的专科及以上学历，必须具有两年以上医药领域工作经验）*

ž *相关岗位工作经验*

ž *高级医药代表/产品专员/*
*资深产品专员要能通过公司的相关资质认证，能力和绩效符合公司对于岗位的要求，合规意识强*

ž *基本的口头英语表达能力*

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ’ lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

**Benefits and Rewards:** Learn about all the ways we ’ ll help you thrive personally and professionally.
Read our handbook (PDF 30 MB)

部门
International

Business Unit
Sales

地点
China

站点
Shanghai (Shanghai)

Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area
Sales

Job Type
Full time

Employment Type
Regular (Sales)

Shift Work
No

function adjustKalturaPlayer() { var deviceWidth = window.innerWidth || document.documentElement.clientWidth || document.body.clientWidth; var mediaElement = document.getElementById("kalturaplayer69b256f5c9305137250322"); var mediaContainer = mediaElement.closest('.nc-kaltura-media'); var originalWidth = "1200px"; var originalHeight = "674px"; var originalWidthValue = parseFloat(originalWidth); var originalHeightValue =

parseFloat(originalHeight); var mediaType = "video"; var isResponsive = false; // Get computed styles of the container element. var parentStyles = window.getComputedStyle(mediaContainer); var finalWidth = parseFloat(parentStyles.width); if (finalWidth  var config = { targetId: "kalturaplayer69b256f5c9305137250322", provider: { widgetId: "10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, allowMutedAutoPlay: false, loop: false }, sources: { options: {}, startTime: 0 }, plugins: { download: { disable: true }, "playkit-js-transcript":{ position: "right", // Default: bottom;( ‘ left ’ , ‘ right', ‘ top ’ , 'bottom ’ ) to enable transcript. expandMode: "over", // Default: alongside;( ‘ alongside', ‘ hidden ’ , 'over ’ ) expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable: true } }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get: KalturaPlayer.ui.components.Remove } ] } }; config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; config.plugins.floating = { disable: true }; config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; config.plugins['playkit-js-hotspots'] = { disable: true }; config.plugins['playkit-js-moderation'] = { disable: true }; config.plugins['playkit-js-info'] = { disable: true }; config.plugins.share = { disable: true }; config.ui.uiComponents = []; config.plugins.googleTagManager = {}; config.plugins.googleTagManager.customEventsTracking = {}; config.plugins.googleTagManager.containerId = 'GTM-57RJQ5'; config.plugins.googleTagManager.customEventsTracking.custom = []; config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } };

try { var kalturaPlayer = KalturaPlayer.setup(config); // Add the player to the global array. if (typeof kalturaPlayerVideos !== 'undefined') { kalturaPlayerVideos.push(kalturaPlayer); } else { var kalturaPlayerVideos = []; kalturaPlayerVideos.push(kalturaPlayer); } // Load the Player for other media. kalturaPlayer.loadMedia({entryId: "1dgfvmafo"}); setTimeout(() => { setupAutoPause(kalturaPlayerVideos); }, 500); function setupAutoPause(players) { players.forEach((currentPlayer) => { currentPlayer.addEventListener('play', () => { players.forEach((otherPlayer) => { if (otherPlayer !== currentPlayer && typeof otherPlayer.pause === 'function') { otherPlayer.pause(); } }); }); } } catch (e) { console.error(e.message) }

VIDEO

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

## Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to diversityandincl.china@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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# (高级医药代表 /资深产品专员

Apply to Job

Job ID
REQ-10073487

## (高级医药代表 /资深产品专员

Apply to Job

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**Source URL:**
*https://www.novartis.com.cn/careers/career-search/job/details/req-10073487-gaojiyiyaodaibiao-*

*zishenchanpinzhuanyuan*

**List of links present in page**

1. https://www.novartis.com/about/strategy/people-and-culture
2. https://www.novartis.com/sites/novartiscom/files/novartis-life-handbook.pdf
3. mailto:diversityandincl.china@novartis.com
4. https://platform.moseeker.com/m/customize/page/novartis?jobnumber=REQ-10073487
5. https://platform.moseeker.com/m/customize/page/novartis?jobnumber=REQ-10073487