

Senior Market Access Manager

Job ID
REQ-10073365

3月 10, 2026

Australia

摘要

Novartis is a leading global pharmaceutical and healthcare company committed to improving and extending people's lives. Building on more than 250 years of scientific heritage, Novartis combines advanced medical science with innovative technology to develop and deliver medicines and healthcare solutions that address serious disease and unmet patient needs.

Supported by a strong pipeline, Novartis continues to bring innovative treatments to patients and healthcare systems worldwide. To help enable timely and sustainable access to these therapies, Novartis is seeking a Senior Market Access Manager within the Value and Access function.

About the Role

- Implements strategies at a country level, contributes to the timely listings and contract renewals for Novartis brands.
- Interprets payer research results to develop solid insights on explicit and implicit needs of the

payers. Leveraging payer ' s environment knowledge to develop optimal brand pricing and market positioning.

- Delivers high quality, impactful product listing agreements and develops negotiation strategies in collaboration with the Health Policy and Access Team.
- Manage cross functional teams in the development and submission of evidence dossiers to HTA and / or P&R bodies.
- You will have developed expertise on local decision-making processes and uses your expertise to develop innovative pricing and reimbursement models.
- Provides pricing input to launch sequencing and monitoring, with country and region, via governance bodies.

What you will bring to the role:

- Tertiary qualifications in Pharmacy, Health Science or Economics and an advantage would be Post Graduate qualifications in a relevant area.
- Project Management in developing health economic models and conducting evidence generation projects to support HTA ' s.
- In-depth knowledge of the pharmaceutical market in ANZ, the PBS and industry landscape
- Outstanding communication skills are essential.
- Demonstrated ability to manage several different projects and priorities, as required.
- Experience in the analysis and interpretation of data, including report writing, is essential.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

部门

International

Business Unit

General Management

地点

Australia

站点

New South Wales (NSW)

Company / Legal Entity

AU04 (FCRS = AU004) AU Pharma Pty Ltd

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

```
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"10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause:
false, allowMutedAutoPlay: false, loop: false }, sources: { options: {}, startTime: 0 }, plugins: {},
sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true,
showSpeedMenu: false }, css : "/modules/custom/arcticnckalturaaddon/css/kalturavideo.css",
components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback',
'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
KalturaPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(KalturaPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(KalturaPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", //
Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (KalturaPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (KalturaPlayer.plugins["navigation"]) {
config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible:
false }; } if (KalturaPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; }
if (KalturaPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if
(KalturaPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if
(KalturaPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents =
```

```
[]; if (KalturaPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};  
config.plugins.googleTagManager.customEventsTracking = {};  
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';  
config.plugins.googleTagManager.customEventsTracking.custom = [];  
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:  
false, playlistEvents: false, castEvents: false } }; }
```

```
try { var kalturaPlayer = KalturaPlayer.setup(config); // Add the player to the global array. if (typeof  
kalturaPlayerVideos !== 'undefined') { kalturaPlayerVideos.push(kalturaPlayer); } else { var  
kalturaPlayerVideos = []; kalturaPlayerVideos.push(kalturaPlayer); } // Load the Player for other  
media. kalturaPlayer.loadMedia({entryId: "1_dgfvmafo"}); } catch (e) { console.error(e.message) }
```

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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