Sourcing Manager - Network Services

Job ID
REQ-10072628

3 18, 2026

India

The IT Procurement Manager will deliver high value procurement solutions across Data, Digital & IT categories by driving best in class sourcing, supplier management, and value creation initiatives. The role supports strategic vendor selection, technology category management, and performance improvement activities to ensure continuous productivity, cost optimization, and operational excellence in partnership with business and IT stakeholders.

About the Role

Major accountabilities:

- Lead end-to-end sourcing initiatives across IT domains, including requirements gathering, specification definition, demand management, and execution of sourcing strategies.
- Plan, organize, and manage procurement projects by balancing priorities, resources, budgets, risks, and constraints to meet defined objectives and timelines.

- Execute the complete Source-to-Contract (S2C) process, including market analysis, strategy development, RFP management, supplier evaluation, and contract negotiation using fact-based, adaptive negotiation approaches.
- Partner with stakeholders to identify cost-effective demand management opportunities that support IT, business, and Procurement goals.
- Ensure strategic alignment between business requirements and Novartis procurement strategies, driving consistency, transparency, and compliance.
- Analyze and challenge specifications to optimize requirements, improve supplier competitiveness, and maximize value for internal customers.
- Build and sustain strong stakeholder relationships, demonstrating an understanding of business priorities, operating models, and cross-functional dependencies.
- Drive continuous improvement, contributing to year-on-year productivity, process enhancements, and value delivery.

Minimum Requirements

- 5–10 years of experience in IT Procurement or Technology Sourcing.
- Strong project management capabilities with demonstrated experience leading complex cross-functional initiatives.
- Proven stakeholder management skills with the ability to influence at multiple organizational levels.
- Expertise in vendor management, including performance evaluation, governance, and relationship management.
- Experience in root cause analysis, problem-solving, and customer needs assessment.
- Excellent verbal and written communication skills in English.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

Operations

Business Unit
Purchasing & Sourcing

India

Hyderabad (Office)

Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area
Procurement

Job Type
Full time

Employment Type
Regular

Shift Work
No

function adjustKalturaPlayer() { var deviceWidth = window.innerWidth || document.documentElement.clientWidth || document.body.clientWidth; var mediaElement = document.getElementById("kalturaplayer69bbd24aef8fc084543561"); var mediaContainer = mediaElement.closest('.nc-kaltura-media'); var originalWidth = "1200px"; var originalHeight = "674px"; var originalWidthValue = parseFloat(originalWidth); var originalHeightValue = parseFloat(originalHeight); var mediaType = "video"; var isResponsive = false; //Get computed styles of the container element var parentStyles = window.getComputedStyle(mediaContainer); var finalWidth = parseFloat(parentStyles.width); if (finalWidth   var config = { targetId: "kalturaplayer69bbd24aef8fc084543561", provider: { widgetId: "1Om7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, allowMutedAutoPlay: false, loop: false }, sources: { options: {}, startTime: 0 }, plugins: { download: { disable: true }, "playkit-js-transcript":{ position: "right", //Default: bottom;(' left' , ' right', ' top' , 'bottom') to enable transcript expandMode: "over", //Default: alongside;(' alongside', ' hidden' , 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable:

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true } }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false },
components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback',
'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
KalturaPlayer.ui.components.Remove } ] } }; config.plugins.preventSeek = { preventSeekForward:
false, preventSeek: false }; config.plugins.floating = { disable: true }; config.plugins.navigation = {
position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; config.plugins['playkit-
js-hotspots'] = { disable: true }; config.plugins['playkit-js-moderation'] = { disable: true };
config.plugins['playkit-js-info'] = { disable: true }; config.plugins.share = { disable: true };
config.ui.uiComponents = []; config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } };
```

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try { var kalturaPlayer = KalturaPlayer.setup(config); //Add the player to the global array. if (typeof
kalturaPlayerVideos !== 'undefined') { kalturaPlayerVideos.push(kalturaPlayer); } else { var
kalturaPlayerVideos = []; kalturaPlayerVideos.push(kalturaPlayer); } //Load the Player for other
media. kalturaPlayer.loadMedia({entryId: "1dgfvmafo"}); setTimeout(() => {
setupAutoPause(kalturaPlayerVideos); }, 500); function setupAutoPause(players) {
players.forEach((currentPlayer) => { currentPlayer.addEventListener('play', () => {
players.forEach((otherPlayer) => { if (otherPlayer !== currentPlayer && typeof otherPlayer.pause ===
'function') { otherPlayer.pause(); } }); }); }); } } catch (e) { console.error(e.message) }
```


VIDEO

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to diversityandincl.india@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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