

Strategic Access Manager

Job ID
REQ-10072539

4月 17, 2026

Peru

摘要

#LI-Hybrid

Location: Lima, Peru

Relocation Support: This role is based in Lima, Peru. Novartis is unable to offer relocation support: please only apply if accessible.

Are you passionate about expanding patient access to innovative medicines where it matters most? As Strategic Access Manager, you will play a pivotal role in shaping and executing the local patient access strategy, ensuring timely and sustainable access to Novartis therapies across Peru. Working at the intersection of healthcare systems, policy, and innovation, you will lead high-impact access initiatives, translate data into meaningful insights, and collaborate closely with cross-functional partners to improve outcomes for patients, healthcare stakeholders, and the organization.

About the Role

Key Responsibilities

- Lead the development and submission of patient access and reimbursement dossiers to local authorities.
- Design and execute the local patient access strategy aligned with healthcare system priorities.
- Analyze access data to generate insights that support pricing, reimbursement, and uptake decisions.
- Collaborate cross-functionally to accelerate time to market and expand patient access.
- Manage relationships with external stakeholders to support sustainable access solutions.
- Report technical complaints, adverse events, and special case scenarios within 24 hours, following internal processes.
- Manage compliant distribution of marketing samples where applicable, aligned with local regulations and company standards.

Essential Requirements

- Five to eight years of experience in market access or patient access within the healthcare or pharmaceutical sector.
- Strong understanding of the national healthcare system and the regulatory environment for medicines.
- Proven experience preparing and submitting reimbursement and patient access dossiers.
- Demonstrated people management experience and ability to lead in cross-functional environments.
- Strong negotiation, analytical, and data interpretation skills to support access and pricing decisions.
- Advanced English proficiency, with the ability to communicate scientific and economic topics clearly.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

部门
International

Business Unit
Sales

地点
Peru

站点
Lima (Pharmaceuticals / GDD / CTS)

Company / Legal Entity
PE01 (FCRS = PE001) Novartis Biosciences Peru

Functional Area
Market Access

Job Type
Full time

Employment Type
Regular (Sales Manager)

Shift Work
No

```
var config = { targetId: "kalturaplayer69e310d4dd7f3623771877", provider: { widgetId:
"10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause:
false, allowMutedAutoPlay: false, loop: false }, sources: { options: {}, startTime: 0 }, plugins: {},
sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true,
showSpeedMenu: false }, css : "/modules/custom/arcticnckalturaaddon/css/kalturavideo.css",
components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback',
'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
KalturaPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(KalturaPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(KalturaPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", //
Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
```

```
false, printDisabled: false, disable: true }; } if (KalturaPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (KalturaPlayer.plugins["navigation"]) {
config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible:
false }; } if (KalturaPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; }
if (KalturaPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if
(KalturaPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if
(KalturaPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents =
[]; if (KalturaPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = { };
config.plugins.googleTagManager.customEventsTracking = { };
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
try { var kalturaPlayer = KalturaPlayer.setup(config); // Add the player to the global array. if (typeof
kalturaPlayerVideos !== 'undefined') { kalturaPlayerVideos.push(kalturaPlayer); } else { var
kalturaPlayerVideos = []; kalturaPlayerVideos.push(kalturaPlayer); } // Load the Player for other
media. kalturaPlayer.loadMedia({entryId: "1_dgfvmafo"}); } catch (e) { console.error(e.message) }
```

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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