

## International Access Director - Oncology/RLT

Job ID  
REQ-10070383

2月 05, 2026

Switzerland

### 摘要

You ' ll step into a role where your vision directly shapes how lifesaving oncology innovations reach patients worldwide. In this position, you will help redefine what meaningful access looks like—translating science into scalable, sustainable solutions that benefit healthcare systems, payers, and patients. If you ' re energized by complex challenges, inspired by collaboration, and motivated by impact at global scale, this is your place to grow, influence, and accelerate transformation.

#LI-Hybrid

Location: Basel, Switzerland

### About the Role

Key Responsibilities:

- Lead development and execution of integrated product access strategies across strategic

oncology assets.

- Shape compelling payer value propositions rooted in evidence, differentiation, and unmet need.
- Guide access inputs across TPPs, clinical programs, and integrated product strategies.
- Partner with HEOR and PCO teams to ensure robust, payer relevant evidence packages.
- Drive international pricing strategy and governance with CLS and Pricing teams.
- Create innovative access solutions, including MEAs and Patient Support Programs.
- Prepare and upskill countries for payer negotiations through shared guidance and tools.
- Represent Novartis in internal and external access forums to influence and align strategy.
- Anticipate access landscape changes to refine assumptions and strategic direction.
- Lead and inspire the Access community while managing budgets and cross functional alignment.

#### Essential Requirements:

- Minimum five years of experience in market access roles with global or ex US exposure.
- Hands on experience working in early development stages of drug lifecycle.
- Demonstrated product launch experience in complex therapeutic environments.
- Proven ability to lead and influence across a matrixed stakeholder landscape.
- Expertise in access driven commercial strategy, including pricing or HEOR integration.
- Strong communication skills with ability to simplify complexity for broad audiences.
- Ability to balance strategic thinking with operational excellence.
- Experience from Oncology is a must.

#### Desirable Requirements:

- Advanced degree such as MBA, PhD, MD, or RPh.
- Established network in payer and HTA environment

Location: This role is based in Basel, Switzerland.

#### Commitment to Diversity & Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

#### Accessibility and accommodation:

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to [inclusion.switzerland@novartis.com](mailto:inclusion.switzerland@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.  
[Read our handbook \(PDF 30 MB\)](#)

部门  
Finance

Business Unit  
Marketing

地点  
Switzerland

站点  
Basel (City)

Company / Legal Entity  
C028 (FCRS = CH028) Novartis Pharma AG

Functional Area  
Market Access

Job Type  
Full time

Employment Type  
Regular

Shift Work  
No

```
function adjustKalturaPlayer() { var deviceWidth = window.innerWidth ||  
document.documentElement.clientWidth || document.body.clientWidth; var mediaElement =  
document.getElementById("kalturaPlayer698464da7b248764240090"); var mediaContainer =  
mediaElement.closest('.nc-kaltura-media'); var originalWidth = "1200px"; var originalHeight = "674px";  
var originalWidthValue = parseFloat(originalWidth); var originalHeightValue =  
parseFloat(originalHeight); var mediaType = "video"; var isResponsive = false; // Get computed styles  
of the container element. var parentStyles = window.getComputedStyle(mediaContainer); var  
finalWidth = parseFloat(parentStyles.width); if (finalWidth < originalWidthValue) {  
var config = { targetId: "kalturaPlayer698464da7b248764240090", provider: { widgetId: "10m7rm1pm", partnerId:  
"2076321", uiConId: "55802022" }, playback: { autoplay: false, autopause: false,  
allowMutedAutoPlay: false, loop: false }, sources: { options: {} }, startTime: 0 }, plugins: { download: {  
disable: true }, "playkit-js-transcript": { position: "right", // Default: bottom; ('left', 'right', 'top', 'bottom')  
enable transcript. expandMode: "over", // Default: alongside; ('alongside', 'hidden', 'over')  
expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable:  
true } }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false } },  
components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback',  
'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:  
KalturaPlayer.ui.components.Remove } ] } }; config.plugins.preventSeek = { preventSeekForward:  
false, preventSeek: false }; config.plugins.floating = { disable: true }; config.plugins.navigation = {  
position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; config.plugins['playkit-  
js-hotspots'] = { disable: true }; config.plugins['playkit-js-moderation'] = { disable: true };  
config.plugins['playkit-js-info'] = { disable: true }; config.plugins.share = { disable: true };  
config.ui.uiComponents = []; config.plugins.googleTagManager = {};  
config.plugins.googleTagManager.customEventsTracking = {};  
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';  
config.plugins.googleTagManager.customEventsTracking.custom = [];  
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:  
false, playlistEvents: false, castEvents: false } };
```

```
try { var kalturaPlayer = KalturaPlayer.setup(config); // Add the player to the global array. if (typeof  
kalturaPlayerVideos !== 'undefined') { kalturaPlayerVideos.push(kalturaPlayer); } else { var  
kalturaPlayerVideos = []; kalturaPlayerVideos.push(kalturaPlayer); } // Load the Player for other  
media. kalturaPlayer.loadMedia({entryId: "1dgfvmafo"}); setTimeout(() => {  
setupAutoPause(kalturaPlayerVideos); }, 500); function setupAutoPause(players) {  
players.forEach((currentPlayer) => { currentPlayer.addEventListener('play', () => {  
players.forEach((otherPlayer) => { if (otherPlayer !== currentPlayer && typeof otherPlayer.pause ===  
'function') { otherPlayer.pause(); } })); })); } } catch (e) { console.error(e.message) }
```



## VIDEO

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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