

Category Manager - Special Services, Procurement

Job ID
REQ-10068821

12月 30, 2025

India

摘要

Plan and lead procurement initiatives for Special Services sub categories globally (or regionally/country as applicable), including Patient Recruitment & Retention (PR&R), Ancillary Supplies, and Central Radio Pharmacy. Develop sub category strategy aligned to the wider Category Strategy; drive sourcing, contracting, and supplier performance to enable compliant, timely delivery of services critical to clinical trial success and patient experience.

About the Role

Major accountabilities:

- Translate global divisional category strategy into sub category strategy and implementation plans for PR&R, Ancillary Supplies, and Central Radio Pharmacy; or adapt regional procurement strategy into country specific plans.
- Lead sourcing projects for patient recruitment vendors, retention services, ancillary supply

providers, and central radio pharmacy partners; ensure specification definition, demand management, and compliance.

- Segment suppliers and identify strategic relationships; conduct business planning and innovation forums to improve patient engagement, supply reliability, and cost efficiency.
- Manage supplier performance with consistent measures for the sub category; resolve risks/issues promptly to maintain service continuity and regulatory compliance.
- Create, negotiate, and manage major contracts for Special Services; ensure terms are communicated and applied consistently across divisions/regions.
- Oversee budget/resource allocation for the sub category and ensure spend stewardship aligned to clinical and patient centric priorities.
- Develop talent and performance of direct reports; contribute to broader team capability building in patient recruitment and specialised supply procurement.

Minimum Requirements:

Work Experience:

- 15+ years ' overall experience, including significant time in category management and strategic procurement within healthcare or life sciences.
- Expertise in Patient Recruitment & Retention, Ancillary Supplies, and Central Radio Pharmacy operations and vendor landscape.
- Functional breadth across sourcing, contracting, supplier relationship management, and change management; proven ability to translate strategy into actionable plans.
- Critical negotiations with high value suppliers; ability to balance timelines, quality, and cost in regulated environments.
- Cross cultural experience and stakeholder engagement across Clinical Operations, Medical Affairs, Legal, Compliance, and Finance.
- Project/operations management for multi country clinical trial support services; disciplined execution and issue resolution.
- Language: Fluency in English; additional languages a plus depending on region.

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部门
Operations

Business Unit
Purchasing & Sourcing

地点
India

站点
Hyderabad (Office)

Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area
Procurement

Job Type
Full time

Employment Type
Regular

Shift Work
No

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