

Value and Access Manager, Other Governments

Job ID
REQ-10068260

12月 09, 2025

Mexico

摘要

#LI-Onsite

Location: Mexico City

Relocation Support: This role is based in Mexico City. Novartis is unable to offer relocation support: please only apply if accessible.

Make equitable access your mission. In this role, you 'll lead patient access strategy at the country level, shaping submissions and evidence that help more people receive timely, affordable care. You 'll partner with cross functional teams to navigate price and reimbursement and listing processes, translate health economics and Health Technology Assessment insights into clear value narratives, and use real world evidence to strengthen decision making. Your work will streamline pathways, improve tracking of access performance, and ultimately expand access for patients—while upholding the highest standards of operational excellence and compliance.

About the Role

Major accountabilities:

- Lead patient access projects and submissions to regulatory authorities.
- Analyze data to generate insights for patient access strategies.
- Collaborate with cross-functional teams to enhance access solutions.
- Ensure timely reporting of technical complaints and adverse events.
- Oversee distribution of marketing samples, where applicable.
- Improve tracking systems to measure and expand patient access.
- Drive operational excellence in all access-related activities.

Minimum Requirements:

- Bachelor ' s degree in a relevant field.
- Solid understanding of national healthcare and regulatory environments.
- Experience compiling reimbursement dossiers for market access.
- Demonstrated experience in access strategies and indirect leadership.
- Advanced proficiency in English.
- Strong ability to communicate scientific and economic topics clearly, with proven negotiation and analytical skills in price and reimbursement and listing processes.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Read our handbook to learn about all the ways we ' ll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

部门

International

Business Unit

Sales

地点
Mexico

站点
INSURGENTES

Company / Legal Entity
MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area
Market Access

Job Type
Full time

Employment Type
Regular

Shift Work
No

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Accessibility and accommodation

Novartis is committed to work with and provide reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to tas.mexico@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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