

Oncology Disease Area Partner (Cairo-Giza)

Job ID
REQ-10067450

11月 25, 2025

Egypt

摘要

An exciting opportunity to join our Medical Sales Team. As Therapy Area Partner, your roles will be Sales Representative, a leading driver of our customer interactions and sales performance. You are the face of our customer experience approach and build deep relationships that deliver value for customers and patients in order to drive sales growth in a compliant and ethical manner.

#LI-Onsite

About the Role

Major accountabilities:

- Drive Competitive Sales Growth: Identify and prioritize high-potential HCPs and stakeholders through data analysis; deliver positive, customer-centric experiences to boost sales performance.

- Engage and Build Relationships: Conduct value-based conversations, personalize engagement journeys, and foster long-term collaborations with HCPs and key influencers.
- Develop Deep Customer Insights: Gather and share actionable insights, leverage data to adjust plans dynamically, and translate feedback into value-added actions.
- Deliver Value to Customers and Patients: Collaborate cross-functionally to address unmet needs, act as a trusted partner, and create compliant, ethical solutions that enhance patient care.
- Act with Integrity and Compliance: Uphold Novartis Code of Ethics, report adverse events within 24 hours, and manage marketing sample distribution responsibly.

Minimum Requirements:

- A degree in Pharmacy is required.
- Minimum 2 years of experience in Sales within Pharmaceutical Industry.
- Based, or willing to be based, in Cairo.
- Experience with both governmental and public sector is desirable.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

部门
International

Business Unit
Sales

地点

Egypt

站点

New Cairo

Company / Legal Entity

EG02 (FCRS = EG002) Novartis Pharma S.A.E

Functional Area

Sales

Job Type

Full time

Employment Type

Regular (Sales)

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.



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