Regional Head CRMA EU

Job ID
REQ-10067328

2   05, 2026

United Kingdom

The Regional Head CRMA EU designs and provides oversight of clinical research programs. Builds relationships with key opinion leaders and applies their input to enhance study design and protocols. They serve as medical/scientific consultant to marketing or research project teams and government regulatory agencies and establishes the criterion essential for determining the safety, efficacy, and medical utilities. Interprets results of Phase I-III investigations in preparation for new-drug or medical device application.

The successful candidate will provide leadership for a team of CRMAs and CRMA Country Heads (30 – 120 FTEs), set consistent performance standards and drive global integration along with accelerate Global Drug Development and selected trials in terms of timelines and quality of clinical feasibility, site selection/initiation, recruitment and data quality.

You will drive innovation in clinical execution with a focus on data and new digital technologies and supports innovative study designs for pivotal registration studies and new recruitment initiatives by exploring existing Real World Evidence Data, and manage framework for interfacing and collaboration with partnering functions.

About the Role

Office Location: London (The Westworks), United Kingdom or Dublin, Ireland.

#LI-Hybrid Hybrid (12 days per month on-site if living within 50 miles of our London office)
#LI-Remote Remote (if living beyond 50 miles of our London office)

Key accountabilities but not limited to:

- Accountable for CRMAs to deliver high quality clinical feasibility for Development and selected BR PoC trials; nominates CRMAs to the global feasibility team, drives clinical/medical feasibility process and outcome improvement.
- Accountable for co-ordinating cross-CPO/Regional initiatives to support recruitment for GDD studies, liaising between the CRMAs and the global team including innovative recruitment initiatives e.g. use of external datasets to identify patients, building referral networks, using social media.
- Support Development vision to develop innovative development plans who change the world by sharing early insights from sites, regional/local guidelines, patients and payers in partnership with medical affairs to get insights about evidence generation gaps.
- Provide Clinical Development leadership to develop and execute innovative, patient-friendly and competitive clinical trial concept sheets/protocols by supporting Global Head CRMA to nominate CRMAs to GCTs /CTTs as needed and other global/regional working groups and ensures high quality feedback.
- Perform CRMA activities to cover potential resource gaps.
- Set guidance for CRMAs how to coach Medical Affairs colleagues to ensure a smooth transition (share ongoing activities / new data and enable excellence in local Phase 4 studies).
- Drive change management activities to facilitate acceptance of new endpoints including digital endpoints, biomarkers, etc.
- Support clinical trials using external datasets
- Driving trial site performance and providing superior customer experience for investigators / site study teams, significantly impacting the external visibility and reputation of Novartis
- Uses advanced influencing skills to manage collaboration between regional/local Development and Medical Affairs, balancing diverging objectives
- Ensures strong line management to CRMA Country/Cluster Heads
- Accountable to implement global clinical standards for CRMAs incl. details on Roles and Responsibilities and capabilities; drives consistent implementation in countries
- Set targets and objectives, provides development feedback and evaluates performance. Supports development and implements criteria for CRMA performance assessments
- Ensure the development and implementation of the global training strategy and on-boarding plans within the Region taking the global guidance document into account. Monitors compliance to SOPs and required training
- Lead regional talent management for the CRMA population, career mapping / development and succession planning activities, providing a talent pipeline for the global CD organization
- Foster best practice sharing within and across the regions and builds a CRMA community

- May deputize for the Global Head CRMA.

Essential criteria:

- 8 years in Pharmaceutical Industry with track record in leading multi-national teams (direct reports or matrix)
- MD preferred (PharmD and PhD exceptions), to allow indication agility and robust patient safety understanding
- 3 years experience in clinical development and clinical execution across different indications / Therapeutic areas
- Track record of delivering complex clinical projects in quality and time
- Demonstrated leadership skills ideally both on local and global level, with track record of successful management of costs/headcount. Ability to inspire internal teams and external experts
- Leadership experience in managing multi-functional/multi-country complexity; ability to manage horizontally and influence without formal authority.
- Successful development and implementation of innovative programs and processes
- Experience in driving innovation in Clinical Execution.

Desirable requirements:

- English proficiency, both written and spoken In addition, relevant languages in the region desirable

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

Development

Business Unit
Development

United Kingdom

London (The Westworks)

Company / Legal Entity
GB16 (FCRS = GB016) Novartis Pharmaceuticals UK Ltd.

Functional Area
Research & Development

Job Type
Full time

Employment Type
Regular

Shift Work
No

function adjustKalturaPlayer() { var deviceWidth = window.innerWidth || document.documentElement.clientWidth || document.body.clientWidth; var mediaElement = document.getElementById("kalturaplayer6984d703bd1bc705436299"); var mediaContainer = mediaElement.closest('.nc-kaltura-media'); var originalWidth = "1200px"; var originalHeight = "674px"; var originalWidthValue = parseFloat(originalWidth); var originalHeightValue = parseFloat(originalHeight); var mediaType = "video"; var isResponsive = false; //Get computed styles of the container element. var parentStyles = window.getComputedStyle(mediaContainer); var finalWidth = parseFloat(parentStyles.width); if (finalWidth var config = { targetId: "kalturaplayer6984d703bd1bc705436299", provider: { widgetId: "10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, allowMutedAutoPlay: false, loop: false }, sources: { options: {}, startTime: 0 }, plugins: { download: { disable: true }, "playkit-js-transcript":{ position: "right", //Default: bottom;(' left' , ' right', ' top' , 'bottom') to enable transcript expandMode: "over", //Default: alongside;(' alongside', ' hidden' , 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable: true } }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [{ presets: ['Playback',

'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get: KalturaPlayer.ui.components.Remove }] } }; config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; config.plugins.floating = { disable: true }; config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; config.plugins['playkit-js-hotspots'] = { disable: true }; config.plugins['playkit-js-moderation'] = { disable: true }; config.plugins['playkit-js-info'] = { disable: true }; config.plugins.share = { disable: true }; config.ui.uiComponents = []; config.plugins.googleTagManager = {}; config.plugins.googleTagManager.customEventsTracking = {}; config.plugins.googleTagManager.containerId = 'GTM-57RJQ5'; config.plugins.googleTagManager.customEventsTracking.custom = []; config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } };

try { var kalturaPlayer = KalturaPlayer.setup(config); //Add the player to the global array. if (typeof kalturaPlayerVideos !== 'undefined') { kalturaPlayerVideos.push(kalturaPlayer); } else { var kalturaPlayerVideos = []; kalturaPlayerVideos.push(kalturaPlayer); } //Load the Player for other media. kalturaPlayer.loadMedia({entryId: "1dgfvmafo"}); setTimeout(() => { setupAutoPause(kalturaPlayerVideos); }, 500); function setupAutoPause(players) { players.forEach((currentPlayer) => { currentPlayer.addEventListener('play', () => { players.forEach((otherPlayer) => { if (otherPlayer !== currentPlayer && typeof otherPlayer.pause === 'function') { otherPlayer.pause(); } }); }); }); } } catch (e) { console.error(e.message) }

VIDEO

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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