

sales performance by:

Finance Graduate Program Associate

Job ID REQ-10067270
11月 19, 2025
Utd.Arab Emir.
摘要
We are welcoming UAE National Talents to apply for our Novartis Emiratization Program which is a I2-month program that will provide you with real world experience that will allow you to put your heoretical learning into practice.
About the Role
Job Description
To support ED&A & EDA Managor/Country Operations Teams in delivering superior financial and

- Gaining understanding of the business and operational model, sales channels, therapy areas and brands
- Providing visibility to the organization and sales teams through Sales Dashboards, manage the data & periodical updates
- Supporting Gross to Net Sales process and month-end closing for sales reduction accruals, reconciling periodically to ensure sufficient balance
- Closely collaborating with Finance, Country Operations and Supply Chain teams
- Following up closely any price changes/additions and update price lists accordingly
- Help develop slides for performance discussions with management team during budget cycles
- Support the FRA team with the external Audits (KPMG).
- Following up on the source to pay optimization actions and attending the weekly calls.
- Monitoring the MENA FRA KPIs and work closely with the FRA team on the accruals revisions and closing checks.
- Go through a thorough onboarding and understanding of Novartis' different functions including but not limited to Sales & Marketing, Medical, Value & Access as well as support functions.
- Participate and lead key projects across the organization.
- Build your management skills.

Successful completion of the 12 months program gives the Emirati talents an opportunity to apply to permanent roles within the organization.

Eligible applicants:

UAE National, holding a UAE Family Book and have received a Bachelor's Degree in the past 3 years and are passionate to join an organization that promotes an unbossed, diverse and flexible working environment.

What Does Work at Novartis Look Like?

- •We are a diverse group of 200+ associates across the Gulf region, with more than 30 nationalities.
- We offer flexible working conditions with a hybrid working model which allows you to work from home during the working week.
- We have an inspired, curious and unbossed working environment led with integrity.
- We promote personal growth and career development opportunities

Education:

Finance, Economics, Business Administration or Accounting degree qualification

Experience:

0-3 years of Finance experience, preferably in an MNC.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: https://talentnetwork.novartis.com/network

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: https://www.novartis.com/careers/benefits-rewards

部门 Finance
Business Unit Finance
地点 Utd.Arab Emir.
站点 Dubai
Company / Legal Entity AE01 (FCRS = AE001) Novartis Middle East FZE (Representative Office)
Functional Area Others
Job Type Full time
Employment Type Early Career (Fixed Term)
Shift Work No
Apply to Job



Job ID REQ-10067270

Finance Graduate Program Associate

Apply to Job

Source URL:

https://www.novartis.com.cn/careers/career-search/job/details/req-10067270-finance-graduate-

List of links present in page

- 1. https://www.novartis.com/about/strategy/people-and-culture
- 2. https://talentnetwork.novartis.com/network
- 3. https://www.novartis.com/careers/benefits-rewards
- 4. https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Dubai/Finance-Graduate-Program-AssociateREQ-10067270
- 5. https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Dubai/Finance-Graduate-Program-AssociateREQ-10067270