

# **Associate Product Manager**

Job ID REQ-10066425

11月 09, 2025

Hong Kong Special Administrative Region, China

### 摘要

-Local Brand Managers OR global / regional / local sub-function specialists within a specific marketing sub-function. -Define product strategy in agreement with local management and global marketing department, and implement supporting tactical plans/projects.

#### About the Role

Major accountabilities:

- Prepares content of Integrated Brand Teams and Launch Teams.
- Responsible for execution, monitoring and analysis of the agreed tactical plans in order to
  ensure the growth of the brand(s) -Lead the development of promotional activities in line with
  internal SOPs and Code of Conduct guidelines.
- Monitor and control brand budgets, forecasts and expenses and assess the marketing mix of the product to evaluate cost effectiveness and results.

- Identifies area market insights and opportunity via customer interactions -Executes central
  marketing activities as well as regional initiated marketing activities -Monitors product
  performance and external environment using appropriate tools and taking corrective action if
  required to meet business objectives -Collaborate with Marketing and Medical teams to
  maximize activities: -Scout centers, KOLs and OLs by disease within assigned territory
  -Identify specific needs for each segment of patients and the implications of the disease for
  each of them within assigned territory
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt
- Distribution of marketing samples (where applicable)

#### Key performance indicators:

- Market share & market share growth.
- Performance management and employee relations, feedback, meetings, surveys (i.e. Field Force, Marketing capabilities, Global Marketing, Medical Department, Regulatory Department)
   -Ensure full compliance to all regulatory requirements

#### Minimum Requirements:

#### Work Experience:

- Cross Cultural Experience.
- Project Management.
- Operations Management and Execution.

#### Skills:

- Agility.
- · Asset Management.
- Commercial Excellence.
- Cross-Functional Collaboration.
- Customer Orientation.
- Digital Marketing.
- Healthcare Sector Understanding.
- Influencing Skills.
- Marketing Strategy.
- Negotiation Skills.
- Operational Excellence.
- Priority Disease Areas Expertise.
- Product Lifecycle Management (Plm).
- Product Marketing.
- Product Strategy.
- Stakeholder Engagement.
- Stakeholder Management.
- Strategic Partnerships.

#### Languages:

• English.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <a href="https://www.novartis.com/about/strategy/people-and-culture">https://www.novartis.com/about/strategy/people-and-culture</a>

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部门 International

Business Unit Innovative Medicines

地点

Hong Kong Special Administrative Region, China

站点 Hong Kong

Company / Legal Entity HK02 (FCRS = HK002) Novartis Pharma

Functional Area Marketing

Job Type Full time

Employment Type Regular
Shift Work No
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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.



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