

Executive Director - Hematology CLS

Job ID
REQ-10066155

2月 16, 2026

Switzerland

摘要

In this senior international leadership role, you will shape and steer the global launch strategy for a transformative new treatment in myelofibrosis, driving impact across diverse markets and healthcare systems.

You ' ll bring together scientific insight, commercial excellence, and deep cross - functional collaboration to ensure strong, timely market entry and sustained growth. Working closely with international and country teams, you will guide strategic decision - making, integrate market and customer insights, and foster a culture of innovation that elevates patient access and strengthens leadership in hematology.

This is an opportunity to influence the full journey from development to commercialization - while empowering teams across regions to make a meaningful difference for patients living with serious blood cancers.

Location: Basel, Switzerland
#LI-Hybrid

About the Role

Major Accountabilities:

- Lead the international launch strategy for a new myelofibrosis treatment, ensuring alignment with hematology objectives.
- Orchestrate cross functional collaboration across medical, regulatory, access, commercial, and supply teams to enable seamless execution.
- Drive launch readiness across priority markets, identifying risks early and enabling effective mitigation plans.
- Integrate market insights, competitive intelligence, and stakeholder feedback to refine global positioning and messaging.
- Partner with regional and country teams to support localized execution and ensure alignment with global strategy.
- Define, track, and govern critical launch milestones and performance indicators to enable timely decisions.
- Engage senior leaders with clear communication on vision, progress, and strategic priorities across international markets.
- Uphold strong standards of compliance, operational excellence, and best practices in launch execution.
- Influence development planning by shaping target product profiles and evidence needs to optimize market access potential.
- Lead commercialization excellence initiatives and elevate customer centric engagement approaches across regions

Essential requirements:

- Recent, significant Profit and Loss (P&L) leadership experience at country level.
- Approximately 15 years of progressive commercial experience across country and above country roles.
- Proven success leading launches and shaping therapeutic area strategy across diverse international markets.
- Strong understanding of hematology or related specialty areas, with experience translating scientific insights into strategic plans.
- Demonstrated ability to lead in complex, fast evolving environments and deliver results across high growth markets.
- Expertise in turning scientific data into differentiated value propositions across pre launch and lifecycle management phases.
- Consistent record of influencing cross unit and cross functional teams to achieve shared strategic goals.
- Ability to integrate multiple market insights and stakeholder perspectives to guide clear, evidence based decision making.

Desirable Requirements:

- Proven ability to lead and inspire diverse, cross regional teams, fostering collaboration, clarity, and strategic alignment across complex environments.
- Demonstrated strength in influencing senior stakeholders and navigating matrixed structures to drive shared priorities and long term business impact.

Location:

This role is based in Basel, Switzerland.

Benefits:

Read our handbook to learn about all the ways we ' ll help you thrive personally and professionally: [Novartis Life Handbook](#)

Commitment to Diversity & Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Accessibility and accommodation:

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to inclusion.switzerland@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

部门
International

Business Unit
Marketing

地点
Switzerland

站点
Basel (City)

Company / Legal Entity
C028 (FCRS = CH028) Novartis Pharma AG

Functional Area
BD&L & Strategic Planning

Job Type
Full time

Employment Type
Regular

Shift Work
No

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```



VIDEO

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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