

Global Category Manager Clinical R&D

Job ID REQ-10065665

10月 31, 2025

India

摘要

The Global Category Manager for Biomarkers and Imaging leads strategic procurement activities for these and other clinical categories at a global level. This role delivers high-value sourcing solutions, supports vendor selection and development, manages supplier performance, and ensures best-inclass external services for clinical studies. The position drives productivity improvements, cost savings, and process enhancements in close collaboration with business stakeholders.

About the Role

Major accountabilities:

- Develop and implement global category strategies for Biomarkers and Imaging to support Novartis' clinical development pipeline.
- Lead sourcing, negotiation, and contracting activities to optimise value and leverage buying power across assigned categories.

- Establish and maintain governance frameworks for preferred suppliers to ensure performance, innovation, and continuous improvement.
- Negotiate complex commercial agreements, including Master Services Agreements, in collaboration with Legal, Data Privacy, and Quality teams.
- Deliver category savings and process improvements, managing supplier performance and driving innovation initiatives.
- Provide financial and market analysis, including supplier spend insights and global intelligence, acting as subject matter expert for stakeholders.
- Support development of Clinical Sourcing Managers, assisting with goal setting and performance reviews within the category.
- Ensure compliance with Novartis procurement policies and contribute to global procurement objectives.

Minimum Requirements:

Work Experience:

- Minimum 7 years in strategic negotiations and operations within R&D at a pharmaceutical company or CRO
- Strong understanding of clinical processes, study management, and integration of clinical data systems
- Proven project management and leadership experience
- Knowledge of global R&D clinical CRO market

Education

- Master 's degree in Life Sciences or Pharmaceutical Sciences
- MBA preferred

Why Novartis?

At Novartis, we are reimagining medicine to improve and extend people's lives. We are committed to building an inclusive environment where diverse perspectives drive innovation and excellence. Join us to make a meaningful impact on global health and be part of a team that values curiosity, collaboration, and courage.

Commitment to Diversity & Inclusion

Novartis is an equal opportunity employer and does not discriminate based on race, colour, gender, age, religion, sexual orientation, disability, or any other protected characteristic. We strive to create an inclusive workplace that reflects the communities we serve.

Languages:

• English.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: https://www.novartis.com/careers/benefits-rewards

部门 Operations

Business Unit Purchasing & Sourcing

地点 India

站点 Hyderabad (Office)

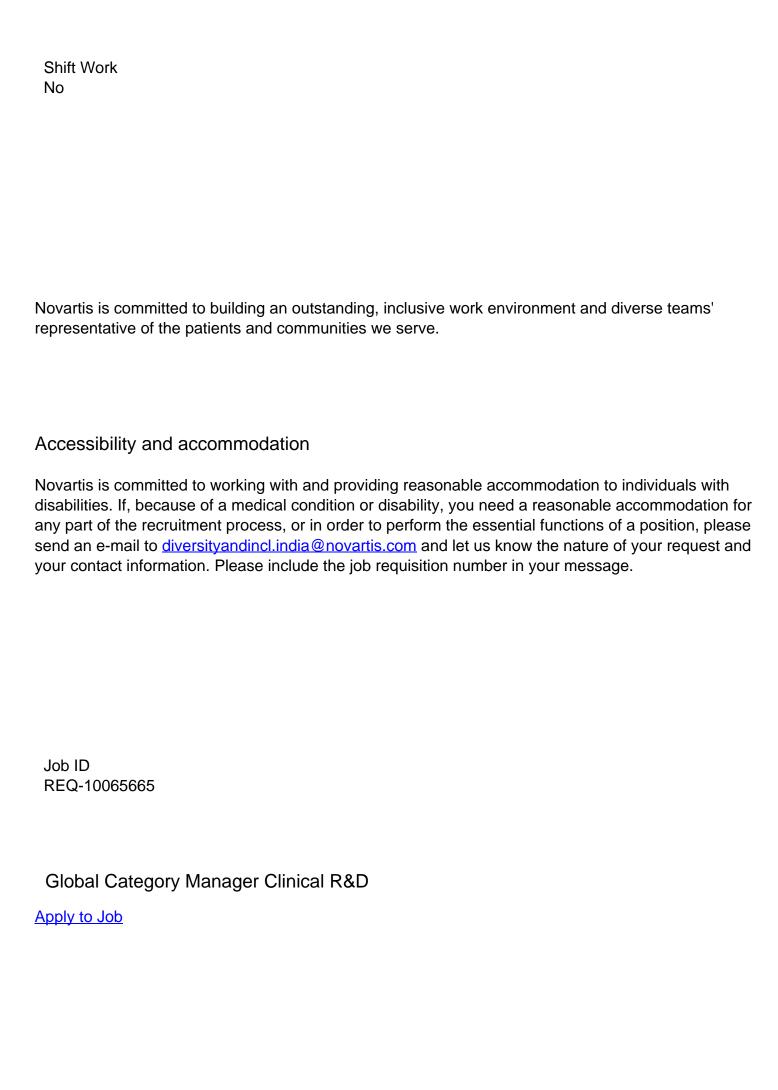
Company / Legal Entity IN10 (FCRS = IN010) Novartis Healthcare Private Limited

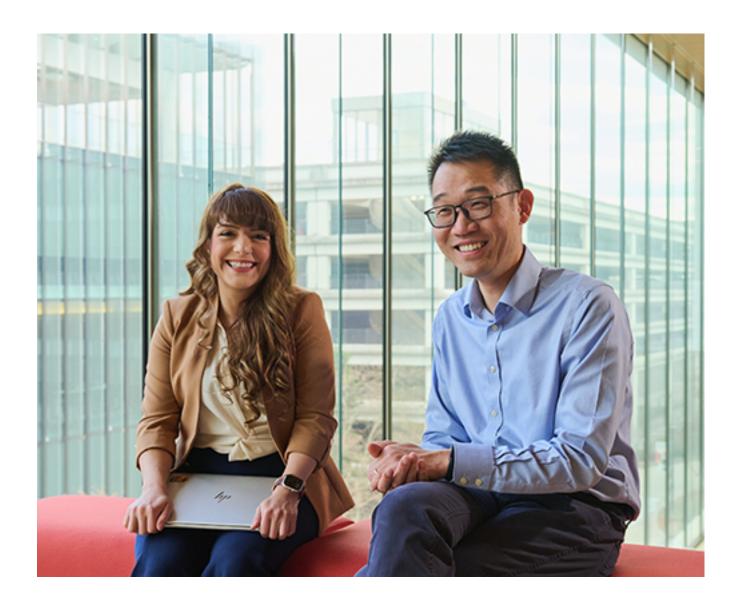
Alternative Location 1 Selangor, Malaysia

Functional Area Procurement

Job Type Full time

Employment Type Regular





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