# Procurement Manager with Turkish

Job ID REQ-10065649

11月 04, 2025

Czech Republic

### 摘要

Location: Novartis, Prague, Czech Republic #LI-Hybrid

Relocation Support: This role is based in Prague, Czech Republic. Novartis is unable to offer relocation support: please only apply if accessible.

Step into a global role where your strategic procurement expertise will shape the future of marketing and sales categories at Novartis. As Procurement Manager, you'll lead high-impact procurement initiatives on the Turkish market, drive innovation with top-tier suppliers, and influence global operations—all from our vibrant Prague hub. This is your chance to collaborate across borders, optimize value chains, and contribute to a company that's reimagining medicine through technology.

About the Role

#### Key Responsibilities:

- Implement global category strategy at local level and implement sourcing business plan for area of responsibility.
- Supervise the implementation of sourcing plans for the sub-category & deliver sub-category savings targets following engagement in the target setting process.
- Provide input into the overall Category segmentation and identification of key supplier relationships and directly control purchases with respect to supplier choice, timing and commercial conditions on a local basis.
- Manage strategic sub-category supplier relationships and implement consistent key
  performance indicators for the sub-category, and report on suppliers' performance, ensuring
  that any supplier performance risks and issues are resolved on a timely basis to end-user
  satisfaction.
- Collect supplier information and feedback from Divisions, countries, sites, Category teams and Business Partners, and deliver Procurement Balanced Scorecard metrics for the relevant sub-category.
- Create, apply, complete and reviews major contracts for the sub-category and ensure that negotiated contracts are clearly communicated for the sub-category area and that they are consistently applied.

#### **Essential Requirements:**

- University/Advanced degree in Business Administration/Economics/Finance/Supply Chain or similar.
- 4 6 years of experience of working in Procurement within Indirect categories in a global environment.
- Fluent spoken and written Turkish and English are necessary.
- Excellent communication and negotiation skills to manage senior stakeholders, internal teams and lead global negotiations with suppliers.
- Experience in Spend reporting, analysis and optimization. Experience with eSourcing tools.
- Strong project management skills with a collaborative and team-oriented mindset.
- Experience working in virtual teams and with remote stakeholders across geographies.
- Curiosity and eagerness to continuously learn and grow professionally.

#### Desirable Requirements:

• Experience within marketing and sales categories (social media, print promo, market insights, congresses, tax services, financial services etc.)

#### Benefits & Rewards

Monthly pension contribution matching your individual contribution up to 3% of your gross monthly base salary; Risk Life Insurance (full cost covered by Novartis); 5-week holiday per year; (1 week above the Labour Law requirement); 4 paid sick days within one calendar year in case of absence due to sickness without a medical sickness report; Cafeteria employee benefit program - choice of benefits from Benefit Plus Cafeteria in the amount of 17,500 CZK per year; Meal vouchers in amount

of 105 CZK for each working day (full tax covered by company); Public Transportation allowance; MultiSport Card, Employee Share Purchase Plan. Find out more about Novartis Business Services: https://www.novartis.cz/

Commitment to Diversity and Inclusion / EEO paragraph:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

https://talentnetwork.novartis.com/network

Accessibility and accommodation:</b>

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to <a href="mailto:di.cz@novartis.com">di.cz@novartis.com</a> and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <a href="https://www.novartis.com/about/strategy/people-and-culture">https://www.novartis.com/about/strategy/people-and-culture</a>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <a href="https://talentnetwork.novartis.com/network">https://talentnetwork.novartis.com/network</a>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <a href="https://www.novartis.com/careers/benefits-rewards">https://www.novartis.com/careers/benefits-rewards</a>

部门 Operations

**Business Unit** 

地点 Czech Republic

站点 Prague

Company / Legal Entity CZ02 (FCRS = CZ002) Novartis s.r.o.

Functional Area Procurement

Job Type Full time

Employment Type Regular

Shift Work No

Apply to Job

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