

Clinical Sourcing Manager, R&D

Job ID
REQ-10064546

10月 21, 2025

India

摘要

Job Title: Clinical Sourcing Manager, R&D
#LI-Hybrid
Location: Hyderabad, India

The Clinical Sourcing Manager generates, negotiates, and executes contracts to support the utilisation of clinical Contract Research Organisations (CROs) for Novartis Clinical Trials. This role assures compliant, high-quality, timely, and cost-effective external service delivery to support the Novartis drug development pipeline. The Clinical Sourcing Manager also participates in projects and initiatives to ensure Clinical Contracting & Outsourcing Management is prepared to respond to changing needs and requirements (legal, operational, regulatory, and financial).

About the Role

Major accountabilities:

- Prepare and release RFI, RFP, and RFQs; negotiate with suppliers for new requests and scope changes.
- Act as the main contact with vendors for negotiation of scope of work, study assumptions, pricing, and payment schedules.
- Negotiate, develop, and execute contract frameworks (including MSAs & SLAs) with key suppliers and ensure implementation.
- Collaborate with legal, finance, and QA to ensure agreements are commercially advantageous and minimise risk.
- Select ESPs based on category strategy, value-added services, cost avoidance, and savings opportunities.
- Drive productivity improvements and ensure spend/contract compliance, including monitoring and reduction of maverick spend.
- Ensure complete contract packages for clinical ESP activities and secure necessary approvals for compliance.
- Contribute to vendor audit requests and facilitate corrective action plans.
- Ensure ESPs deliver in line with expectations and contracts.
- Proactively identify and pursue new ideas and opportunities to create value.

Minimum Requirements:

Work Experience:

- Minimum Bachelor 's degree in Life Sciences or Pharmaceutical Sciences required.
- Master ' s/other advanced degree or MBA in business administration or a scientific field preferred.
- Minimum 5 years ' experience in Clinical Development, including clinical trial budget development.
- Minimum 5 years ' experience in Outsourcing within Pharma or CRO industry.

Languages :

- English.

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部门
Operations

Business Unit
Universal Hierarchy Node

地点
India

站点
Hyderabad (Office)

Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Alternative Location 1
Selangor, Malaysia

Functional Area
Procurement

Job Type
Full time

Employment Type
Regular

Shift Work
No

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