

Global & HQ Marketing Procurement Head

Job ID
REQ-10064354

10月 21, 2025

Czech Republic

摘要

To lead the global procurement strategy and execution for Marketing categories. This role is responsible for managing a global spend of approximately USD 800 million, leading a team of 10-13 professionals, and delivering maximum business value by aligning global, regional, and local sourcing strategies. The role requires close collaboration with senior stakeholders across Novartis, ensuring that category strategies are developed, aligned, and implemented consistently across the US and Top International Markets.

About the Role

Key Responsibilities:

Your responsibilities include, but are not limited to:

- Develop and own the Global Category Strategy for Marketing Procurement Globally, ensuring

alignment with Novartis Global Procurement strategies and business objectives.

- Align global strategy with local and regional procurement teams, ensuring effective implementation across markets (focus on US and International Top Markets).
- Manage and develop a high-performing team procurement professionals, fostering a culture of collaboration, innovation, and continuous improvement.
- Drive strategic supplier relationships, ensuring best-in-class partnerships with agencies to deliver value, innovation, and competitive advantage.
- Partner with senior business stakeholders to ensure procurement strategies fully support business needs and long-term objectives.
- Deliver measurable cost efficiencies, value creation, and process improvements while ensuring compliance with procurement policies and standards.
- Negotiate and oversee global agreements with marketing agencies, balancing cost, quality, innovation, and risk management.
- Provide thought leadership on trends in marketing procurement, ensuring Novartis remains at the forefront of best practices in supplier management and sourcing.

What you 'll bring to the role:

- Strong, proven track record in Procurement Leadership (regional or global), ideally within Marketing category.
- Strong experience in cross-country and cross-functional environments
- Deep understanding of Marketing landscape
- Demonstrated success in strategic negotiations, supplier relationship management, and senior stakeholder engagement
- Strong financial and commercial acumen.
- Experience in developing and implementing category strategies with measurable business impact.
- People leadership experience managing and developing large, diverse teams across multiple geographies.
- Strong background in project and change management

You 'll receive(Applicable to Czech Republic):

Monthly pension contribution matching your individual contribution up to 3% of your gross monthly base salary; Risk Life Insurance (full cost covered by Novartis); 5-week holiday per year; (1 week above the Labour Law requirement) ; 4 paid sick days within one calendar year in case of absence due to sickness without a medical sickness report; Cafeteria employee benefit program - choice of benefits from Benefit Plus Cafeteria in the amount of 17,500 CZK per year; Meal vouchers in amount of 105 CZK for each working day (full tax covered by company); Car allowance/Company Car; MultiSport Card, Employee Share Purchase Plan. Find out more about Novartis Business Services:

<https://www.novartis.cz/>

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

部门

Operations

Business Unit

CTS

地点

Czech Republic

站点

Prague

Company / Legal Entity

CZ02 (FCRS = CZ002) Novartis s.r.o.

Alternative Location 1

Barcelona Gran V í a, Spain

Functional Area

Procurement

Job Type

Full time

Employment Type

Regular

Shift Work

No

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Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to di.cz@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.



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