

Global Head IP Transactions

Job ID
REQ-10064287

10月 09, 2025

USA

摘要

Location: Cambridge, MA or East Hanover, NJ USA
#LI-Hybrid

Are you a seasoned IP leader ready to shape the future of pharmaceutical innovation at a global scale? At Novartis, we 're seeking a Global Head of IP Transactions to lead high-energy and high-impact patent and IP diligence across more than 100 M&A and BD&L deals annually. This is a unique opportunity to influence strategic decisions, collaborate with top-tier legal and business teams, and drive IP excellence for the most transformative medicines in the world. Join us in a role where your expertise will directly support breakthrough therapies and deliver lasting value to patients and society.

About the Role

Key Responsibilities:

- Coordinates, manages, leads, and drives the IP diligence and strategy for transactions (M&A and BD&L), using the support of all enterprise, legal, and IP functions in the analysis of IP issues (patents, trademarks, trade secrets), resulting in proactive, timely, thorough, and comprehensive advice on all relevant issues.
- Ensures clear, well-communicated, and accurate IP advice for all M&A and BD&L deals, recognizing the time-sensitive nature of transactions requires constant attention also during non-standard working hours.
- Develops and drives the IP and regulatory transaction governance framework, establishes appropriate tools and processes, and leads high-visibility, complex global IP transactions projects.
- Advises the Global Head IP and the Global Head Legal Transactions, as well as other senior business leaders, on IP transactions and risk exposure, including strategies for minimizing adverse consequences.
- Builds strong interface with M&A/BD&L colleagues to ensure transactions are supported by IP staff trained and equipped to advise on all IP aspects of transactions and manages external counsel providing diligence information and contract clauses.
- Ensures exchange of information and know-how across the enterprise and provides training, with the goal that in-house and external lawyers take a consistent and proactive approach in effectively dealing with IP transactions, and that stakeholders are advised early and proactively of IP issues impacting the deal business cases.
- Leads the IP Transactions team, ensuring that their services are timely, proactive, targeted, and of high quality.
- Retains and develops key talents within IP, particularly in IP transactions.
- Member of IP Leadership Team (IPLT) and Transactions Legal Leadership Team (TLLT)

Essential Requirements:

- Law (JD degree) from an accredited law school, and admitted to practice in a major commercial jurisdiction/State in the US (e.g., NY, MA or NJ) required.
- Extensive, multi-year IP transactions and diligence experience within a pharmaceutical company or with health care clients, including experience leading a team
- Sound knowledge of related following disciplines: Regulatory, Antitrust, and Contracts paired with a good understanding of Corporate, Tax
- Proven ability to deal positively when working under time pressure and with demanding clients as well as in handling a high volume of activity involving multiple, often complex projects simultaneously
- Proficiency in English (written and spoken), other languages are a plus.

Novartis Compensation Summary:

The salary for this position is expected to range between \$236,600.00 and \$439,400.00 USD per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门
Legal

Business Unit
Universal Hierarchy Node

地点
USA

状态
New Jersey

站点
East Hanover

Company / Legal Entity
U061 (FCRS = US002) Novartis Services, Inc.

Alternative Location 1
Cambridge (USA), Massachusetts, USA

Functional Area
Legal & Intellectual Property & Compl.

Job Type
Full time

Employment Type
Regular

Shift Work
No

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Head-IP-TransactionsREQ-10064287-1

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