

Director, Business Planning and Analysis (BPA) - Product Strategy - Finance

Job ID
REQ-10064152

10月 07, 2025

USA

摘要

Join our Best-in-Class Finance Team as a Director, Business Planning and Analysis (BPA), where you'll drive the growth of US products by delivering innovative solutions in forecasting, accounting, compliance, and project management. In this strategic role, you'll provide ongoing financial and operational recommendations to the Product General Management (GM) Team, helping maximize product impact and accelerate value creation.

About the Role

Key Responsibilities:

- Partner with the relevant Product General Management Team, respective General Manager,

- Product Strategy Lead, Business Excellence lead and cross-functional members, as appropriate, to establish forecasts for the target, in-year updates and longer-term projections.
- Provide thoughtful leadership and influence executive-level decision-making through deep analytical insight into core business decisions.
 - Structure and communicate complex, ambiguous and potentially challenging business issues to advise and challenge the team. Contribute on matters beyond Finance.
 - Lead monthly and quarterly performance narratives with relevant Product team(s) to drive understanding of financial performance and assist in Investor Relations meetings and deliverables as needed.
 - Drive fully cross-functional integrated planning processes for sales and direct external costs through operational excellence, strategic influencing, and financial leadership to the overall Product team.
 - General oversight of all aspects of Product P&L including sales and direct external costs.
 - Develop suitable resource allocation strategies with GM team, ensuring that investment is used optimally, consistent with the US Enterprise strategy, and directly aligned with internal marketing mix models.
 - Lead 1-2 BP&A associates of varying levels of experience by coaching and providing technical training and feedback to optimize performance.
 - Simplify, automate and integrated financial planning processes across functions

Essential Requirements:

- Bachelor ' s degree required, Business, Finance, or related field preferred
- 6+ years of relevant experience in finance, management consulting, corporate strategy, or a similar environment, including FP&A and project management
- Experience in Commercial Business Planning & Analysis (BPA)
- Prior experience with SAP preferred
- Strong proficiency in Microsoft Excel
- Demonstrated ability to present effectively to business leaders

Desirable Requirements:

- MBA or advanced degree a plus
- Pharmaceutical industry experience preferred

Benefits & Rewards

The salary for this position is expected to range between \$160,300 and \$297,700 per year. The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors. Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards. US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

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Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you

need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门

International

Business Unit

Universal Hierarchy Node

地点

USA

状态

New Jersey

站点

East Hanover

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Audit & Finance

Job Type

Full time

Employment Type

Regular

Shift Work

No

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