

AD, Thought Leader Liaison - Radioligand Therapy - West - REMOTE

Job ID
REQ-10064144

10月 07, 2025

USA

摘要

#LI-Hybrid

Join Novartis as an Associate Director, Thought Leader Liaison (TLL) for Radioligand Therapy! The TLL is a customer-facing role within Marketing responsible for engaging and building productive relationships with Thought Leaders (TL), other key influencers, and associated organizations/institutions within the RLT therapeutic area(s). This position is responsible for curating advocacy and support, contributing to HCP education delivery and effectiveness, and gathering and sharing insights from the Thought Leader community within their assigned geographic area.

Location: This position will cover the western half of the US and will require up to 80% travel. The TLL is based remotely and must reside within the West territory (there may be some restrictions based on legal entity). Please note that this role would not provide relocation and only local candidates will be considered. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager.

About the Role

Key Responsibilities:

- Curate advocacy for respective brand(s), RLT and/or the organization 1) through personal engagements using approved material, 2) by compliantly coordinating and facilitating engagements/activities between their TLs and their cross-functional partners (e.g. Marketing, Peer education, Medical Affairs, etc.), and 3) by serving as a key point of contact between their TLs and the organization.
- Educate and align TLs to our Strategic Imperatives while being accountable for pulling through brand initiatives with the Thought Leaders. In partnership with the Education Delivery Team and Medical Affairs, the TLL will contribute to HCP education by speaker nomination and readiness given their knowledge and relationships with their TLs.
- Serve as moderator/faculty for educational activities (e.g. Peer Exchange)
- Contribute to the identification and execution of educational activities/opportunities (e.g. Product Theaters). Given their exposure to the TL community, the TLL seeks and gathers observations/insights from their TL and triage them to the appropriate function within the organization to further inform commercial strategy, tactics and decisions.
- Liaise and coordinate national/regional conferences, state society meetings and patient advocacy events (as appropriate), concentrating on the Urology based events
- Align across the Novartis organization to coordinate TL interactions and deliver a cohesive customer experience during these events.

Essential Requirements:

- Education: Bachelor ' s degree in related field
- At least 5 years of experience in Thought Leader/Center of Excellence engagement within the pharmaceutical industry (e.g. Thought Leader Liaison, Account Manager, Medical Science Liaison, regional marketing, medical publications/communications, etc.)
- Ability to travel up to 80% of time
- Proven ability to develop productive relationships with physicians and other healthcare professionals
- Ability to develop and implement key strategies, as well as the ability to lead, motivate, develop, and influence others
- Strong analytical skills and presentation skills with the ability to prioritize, negotiate and problem solve
- Financial/budgetary experience
- Proven ability to work effectively in a matrixed environment

Desirable Requirements:

- Radioligand therapeutic area experience, specific to Urologists
- MBA or advanced degree preferred

Novartis Compensation Summary: The salary for this position is expected to range between \$145,600 and \$270,400 per year. The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors. Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards. US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

The individual hired for this role will be required to successfully complete certain initial training, including home study, in eight (8) or fewer hours per day and forty (40) or fewer hours per week.

Driving is an essential function of this role, meaning it is fundamental to the purpose of this job and cannot be eliminated. Because driving is an essential function of the role, you must have a fully valid and unrestricted driver's license to be qualified for this role. The company provides reasonable accommodations for otherwise qualified individuals with medical restrictions, if an accommodation can be provided without eliminating the essential function of driving.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门

US

Business Unit

Universal Hierarchy Node

地点

USA

状态

Field, US

站点

Field Non-Sales (USA)

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Alternative Location 1

Dallas (Texas), Texas, USA

Alternative Location 2

Denver (Colorado), Colorado, USA

Alternative Location 3

Los Angeles (California), California, USA

Alternative Location 4

Phoenix (Arizona), Arizona, USA

Functional Area
Marketing

Job Type
Full time

Employment Type
Regular

Shift Work
No

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