

Director, Principal Consultant

Job ID REQ-10063222

10月 30, 2025

USA

摘要

The Internal Consulting team is tasked with supporting the implementation of complex transformations that drive revenue growth, improve costs, increase Join Novartis US's Internal Consulting team, a global network driving strategic transformations that fuel revenue growth, optimize costs, expand access to medicines, and build future-ready capabilities. As a Director, Principal Consultant, you'll lead high-impact initiatives from concept to execution, bridging innovation and implementation to deliver measurable enterprise value. This senior leadership role offers the opportunity to shape the future of healthcare through strategic transformation.

About the Role

Key Responsibilities:

 Lead execution of enterprise-wide transformation programs/projects aligned with US Commercial priorities in collaboration with business leads.

- Frame problems, scope projects, develop frameworks and approaches using structured problem-solving methods
- Lead program delivery, facilitate workshops and design discussions to drive actionable outcomes.
- Guide high-performing teams and build trusted relationships with senior stakeholders.
- Manage a diverse transformation project portfolio across strategic, operational, digital, and cultural domains.
- Drive innovation (Al initiatives, whitepapers, etc.) and operational excellence.
- Lead internal initiatives and adoption of new tools and methods
- · Lead complex initiatives with senior stakeholders.
- Apply capabilities like strategic program management, operating model design, Al enablement, and change management.
- Partner cross-functionally for integrated execution.

Essential Requirements:

- Bachelor's degree in Business Administration, Management, or related fields.
- 12+ years of experience utilizing core consulting skills, demonstrating analytical and strategic thinking, problem-solving, strong communication and interpersonal skills, adaptability, and proficiency in program and project management, as well as relevant industry tools and methodologies.
- Minimum of 4 years in management consulting at a reputed global or boutique/local consulting firm preferred.
- In-depth knowledge of the pharmaceutical and life sciences sector, particularly in the US market, including an understanding of industry dynamics, specific challenges, and regulatory requirements.
- Strong stakeholder engagement and relationship-building skills.

Desirable Requirements:

- MBA or relevant post-graduate degree.
- Certifications in PMP, AI, Agile, Change Management, Product Management, Design Thinking

Novartis Compensation and Benefit Summary: The pay range for this position at commencement of employment is expected to be between: 185,500 and 344,500; however, while salary ranges are effective from 1/1/25 through 12/31/25, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills, and abilities. The total compensation package for this position may also include other elements, including a signon bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an "at-will position" and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons

related to individual performance, Company or individual department/team performance, and market factors.

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Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to <u>us.reasonableaccommodations@novartis.com</u> or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门 Finance

Business Unit Universal Hierarchy Node

地点 USA

状态 New Jersey

站点 East Hanover

Company / Legal Entity U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

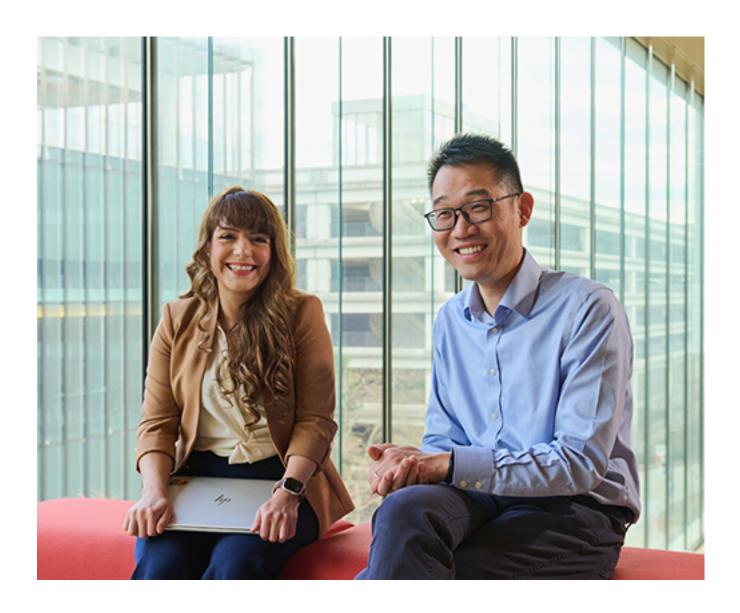
Functional Area BD&L & Strategic Planning

Job Type Full time

Employment Type Regular

Shift Work

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