

# Vendor Performance Analysis Manager

Job ID REQ-10062910

11月 03, 2025

India

## 摘要

The Vendor Performance Analysis Manager supports the Development organization by analyzing business processes to optimize costs, improve supplier performance, and identify opportunities for value creation.

Using data-driven insights and financial models, the manager aids in vendor selection, contract reviews, and identifying incremental cost-saving opportunities. Collaborating with the Vendor Alliance Lead and cross-functional teams, the role ensures effective sourcing strategies and supports supplier alignment with organizational goals.

In this position, the manager focuses on tactical execution, operational support, and analytics-driven recommendations, while maintaining quality standards and fostering positive relationships with vendors.

About the Role

Major accountabilities:

- Support data analysis efforts to identify cost-saving opportunities and ensure efficient sourcing decisions.
- Conduct basic financial modeling and "should cost" analysis to facilitate vendor reviews and contract discussions.
- Assist in gathering supplier data, market trends, and performance metrics for analysis and reporting purposes.
- Collaborate with Procurement and other teams to streamline sourcing processes and improve operational efficiency.
- Monitor and track sourcing KPIs and performance metrics to identify trends and areas requiring improvement.
- Contribute to the development of dashboards, reports, and presentations to communicate insights and recommendations to stakeholders.
- Provide operational support for sourcing-related projects and initiatives to drive incremental improvements.

### Minimum Requirements:

Bachelor's degree or equivalent degree is required Work Experience:

- 3+ years' working experience
- Knowledge of clinical operation processes and vendor management experience a plus
  Knowledge sourcing processes and cost structure within clinical research categories a plus
- Experience with data analysis and visualization tools
- Experience with financial modeling concepts.
- Demonstrated problem solving and solution generations skills ·
- Results driven demonstrated ability to support the execution of projects according to required deliverables and within timelines
- Strong teamwork and collaboration skills in a cross-functional environment.

#### Skills:

- Communication Skills: Ability to convey data insights and recommendations clearly and concisely.
- Problem Solving: Basic skills in identifying operational issues and providing tactical solutions.
- · Clinical Trials.
- Process Improvement.
- Project Management.
- Project Planning.
- Vendor Management a plus

## Languages:

• English.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <a href="https://www.novartis.com/about/strategy/people-and-culture">https://www.novartis.com/about/strategy/people-and-culture</a>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <a href="https://talentnetwork.novartis.com/network">https://talentnetwork.novartis.com/network</a>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <a href="https://www.novartis.com/careers/benefits-rewards">https://www.novartis.com/careers/benefits-rewards</a>

部门

Development

Business Unit Universal Hierarchy Node

地点 India

站点 Hyderabad (Office)

Company / Legal Entity IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area Research & Development

Job Type Full time

Employment Type Regular
Shift Work No
Apply to Job
Accessibility and accommodation
Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to <a href="mailto:diversityandincl.india@novartis.com">diversityandincl.india@novartis.com</a> and let us know the nature of your request and your contact information. Please include the job requisition number in your message.
Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.



Job ID REQ-10062910

Vendor Performance Analysis Manager

Apply to Job

## Source URL:

https://www.novartis.com.cn/careers/career-search/job/details/req-10062910-vendor-performance-analysis-manager

List of links present in page

- 1. https://www.novartis.com/about/strategy/people-and-culture
- 2. https://talentnetwork.novartis.com/network
- 3. https://www.novartis.com/careers/benefits-rewards
- 4. https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Hyderabad-Office/Vendor-Performance-Analysis-ManagerREQ-10062910
- 5. mailto:diversityandincl.india@novartis.com
- 6. https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Hyderabad-Office/Vendor-Performance-Analysis-ManagerREQ-10062910