

Regional Category Manager BP, Commercial IT

Job ID
REQ-10062815

9月 23, 2025

Mexico

摘要

About the job

To be responsible for Commercial IT sub categories in the US. Lead the delivery of individual projects defined as part of the Annual Category Plan with a Business Partnering approach; to focus on project delivery with activities including requirements gathering, market analysis, qualifying and selecting suppliers with the relevant Business Partners and stakeholders, as well as non-sourcing projects such as demand management and process improvement.

Location: M é xico, CDMX

Novartis is unable to offer relocation support for this role: please only apply if this location is accessible for you

About the Role

Key Responsibilities:

- Translates global divisional category strategy into local US sub category strategy.
- Lead the implementation of sourcing plans for the sub-category and deliver sub category savings targets following engagement in the target setting process.
- Provide input into the overall Category or sub category strategy about segmentation and identification of key supplier relationships, and lead business planning activities and ensure these projects are staffed and executed on a timely basis in line with the targeted goals.
- Manage strategic sub-category supplier relationships, and implement consistent key performance indicators for the sub-category, ensuring that any supplier performance risks and issues are resolved on a timely basis to end user satisfaction.
- Partner to control US purchases with respect to supplier choice, timing and commercial conditions (may vary between divisions depending on way spend is controlled).
- Collect supplier information and feedback from Divisions, countries, sites and Category teams and deliver Procurement Balanced Scorecard metrics for the relevant sub category.
- Partner with relevant stakeholders to create, apply, complete and reviews major contracts for the sub-category, and ensure that negotiated contracts are clearly.
- Manage the budget/resource allocation for the area of responsibility.

Essential Requirements

- University/Advanced degree is required. Master ' s Degree/other advanced degree is preferred.
- Preferably > 8-10 years of relevant subject experience in Procurement (indirects).
- Cross Cultural Experience.
- Strategic sourcing and stakeholder management experience.
- Strong and effective written and verbal communications (English)
- Experience working with US market (preferred)
- Operations Management and Execution Project Management

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部门
Operations

Business Unit
CTS

地点
Mexico

站点
INSURGENTES

Company / Legal Entity
MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area
Procurement

Job Type
Full time

Employment Type
Regular

Shift Work
No

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