

Value & Access Manager

Job ID
REQ-10062523

9月 29, 2025

Poland

摘要

#LI-Hybrid
Location: Warsaw, Poland

Relocation Support: This role is based in Warsaw, Poland. Novartis is unable to offer relocation support: please only apply if accessible.

Do you want to shape the future of patient access to innovative therapies? As a Value & Access Manager at Novartis, you ' ll lead initiatives that reduce time-to-market and expand access to life-changing treatments. Your strategic mindset and collaborative spirit will help craft compelling value propositions that resonate with patients, stakeholders, and healthcare systems. Join us and make a real difference in people ' s lives – every day.

About the Role

Key Responsibilities:

- Lead reimbursement processes and negotiate with payer stakeholders to ensure timely patient access
- Represent Novartis in external organizations including HTA agencies and governmental bodies
- Develop pricing and reimbursement strategies, including risk-sharing proposals with stakeholders
- Coordinate pharmaco-economic initiatives and cost-sharing schemes in hospital settings
- Establish optimal HTA approaches through cross-functional collaboration
- Identify and prioritize market access stakeholders to align strategies with business goals
- Train marketing and sales teams on market access processes and frameworks
- Track access progress and optimize time-to-market using measurement systems

Essential Requirements

- Minimum 3 years of experience in pharma, health policy, or market access-related roles
- Strong understanding of national healthcare and drug reimbursement regulations
- Proven ability to communicate scientific, legal, and economic topics clearly
- Experience preparing reimbursement dossiers and negotiating with payer stakeholders
- Expertise in clinical guidelines, formularies, and HTA processes
- University degree in a scientific, economic, or business-related field
- Native Polish and advanced English proficiency (spoken and written)

Desirable Requirements

- Proven success in developing competitive pricing strategies and leveraging competitive intelligence effectively
- Strong public affairs expertise and ability to build strategic partnerships with payer stakeholders

Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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部门

International

Business Unit

Innovative Medicines

地点

Poland

站点

Warsaw

Company / Legal Entity

PL03 (FCRS = PL003) Novartis Poland Sp. z o.o.

Functional Area

Market Access

Job Type

Full time

Employment Type

Temporary (Fixed Term)

Shift Work

No

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