

Manager, General Management & Strategy Business Planning & Analysis

Job ID REQ-10062270

9月 16, 2025

USA

摘要

As part of our Best-in-Class Finance team, this role will support one of our four focused Therapeutic Areas and serve as a finance business partner for the respective area. Responsibilities include providing financial control, forecasting, and performance management—covering budgeting, demand planning, and financial analysis.

This position will be located at the East Hanover, NJ site and will not have the ability to be located remotely. This position will require 10% travel as defined by the business (domestic and international).

About the Role

Key Responsibilities:

- Business Partnering Partner with the relevant Product General Management Team, respective General Manager, Product Strategy Lead, Business Excellence lead and crossfunctional Integrated Product Strategy Team (IPST) members, as appropriate, to establish forecasts for the target, in-year updates and longer-term projections.
- Influence Cross-Functional Stakeholders Serve as point of contact to IPST providing financial guidance inclusive of resource allocation recommendations and trade-offs and overall performance vigilance.
- Performance Vigilance Structure and communicate complex, ambiguous and potentially challenging business issues to advise and challenge the IPST team. Support monthly and quarterly performance narratives with relevant Product team(s) to drive understanding of financial performance and assist in Investor Relations meetings and deliverables as needed.
- Resource Allocation Excellence Develop suitable resource allocation strategies with GM team, ensuring that investment is used optimally, consistent with the US Enterprise strategy, and directly aligned with internal marketing mix models.
- Operational Excellence Drive fully cross-functional integrated planning processes for sales and direct external costs through operational excellence, strategic influencing, and financial leadership to the overall Product team. Execute related financial planning and operational processes including budgeting, monthly closing and reporting, and PO management as appropriate. Ensure key processes are adhered to and conducted compliantly (30%). Liaise with budget owners and stakeholders to proactively manage expense plans. Consolidate and provide insightful expense risks and opportunities.
- Leadership Potentially lead BP&A associates of varying levels of experience by coaching and providing technical training and feedback to optimize performance.

Essential Requirements

- Bachelor's or equivalent 4-Year University degree
- 2+ years finance or economic experience, preferably in the Pharmaceutical/Biotech Industry
- Partnering Communicates clearly and effectively, both orally and in writing
- Influencing Emerging competency; works with business leaders to drive results and persuade with data
- Leadership Takes ownership and drives results
- Analytical Exhibits problem solving skills and attention to detail
- Adaptable Excels in a constantly evolving environment

Desirable Requirements:

- Degree subject area in Finance, Economics, or related field; MBA preferred
- Business planning & analysis experience is preferred

Novartis Compensation and Benefit Summary: The pay range for this position at commencement of employment is expected to be between: \$93,800.00 and \$174,200; however, while salary ranges are effective from 1/1/25 through 12/31/25, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills, and abilities. The total compensation package for this position may also include other elements, including a signon bonus, restricted stock units, and discretionary awards in addition to a full range of medical,

financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an "at-will position" and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

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Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to <u>us.reasonableaccommodations@novartis.com</u> or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门 Finance

Business Unit Universal Hierarchy Node

地点 USA

状态 New Jersey

站点 East Hanover

Company / Legal Entity U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area Audit & Finance

Job Type Full time

Employment Type Regular

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