

Associate Director, Precision Health Laboratory Partnership Lead

Job ID
REQ-10061686

9月 11, 2025

USA

摘要

The Precision Health Lab Partnership Lead will lead Precision Health capability-building across all therapeutic areas with Novartis, aimed to advance the effective adoption of Precision Health laboratory partnership and innovation across the paradigms of care.

About the Role

This individual will develop the strategy to create advanced capability-building related to testing/diagnostics through 3rd party lab partnerships and business development. This capability will develop lab partnerships to enable an effective process for simplified and consistent ordering/reporting at the site of care. This individual will develop and implement programs aligned to CDS and diagnostic workflow and identify strategic areas of impact through collaboration with lab partners. This work will require internal cross-functional partnership and buy-in across decision makers within Novartis, inclusive of proposal alignment, budget allocation and utilization of resources.

Key Responsibilities:

- Synthesize care gaps related to lab/diagnostic workflow, distill those gaps into solvable problems through solutions that will be used and benefit the site of care
- Lead the selection and onboarding of laboratory partners and projects aligned to Precision Health/TA strategy, including governance & compliance approval
- Build an assessment framework and work with external partners to evaluate options for broader-scale impact to be delivered at the site of care
- Partner with Precision Health Field Leader to ideate and implement novel lab/diagnostic solutions at the site of care.
- Partner with Precision Health Disease Area Lead to build a diagnostic/lab strategy aligned to both the therapeutic area and precision health strategy
- Lead, design, pilot, & scale decision-support solution(s) with external partner(s)
- Anticipate innovation in the market and deliver solutions at the site of care to competitively position Novartis as the partner of choice
- Build relationships and partner with C-Suite members and their teams, within Laboratories and Diagnostic companies as a partner of choice

This position can be based remotely anywhere in the U.S. Please note that this role would not provide relocation as a result. This position will require 10-20% travel.

Essential Requirements:

What you'll bring to the role:

Education: College degree-required, advanced degree preferred

Required Experience:

- 4+ years of experience in healthcare / pharma/ diagnostics/ technology
- Prior experience & expertise in project management, alliance management/partnerships, 3rd party data partnerships inclusive of clinical decision support, diagnostic or tech partnership alliance and therapeutic delivery
- Proven track record in meeting objectives aligned to cross-functional partnership and shared priorities across therapeutic areas
- Confident communicator and educator of technical content
- Strong executive presence

Desired Requirements:

- People leadership experience to lead teams around common goals and achieving business outcomes
- Strategy and Operations, Training Experience, External Partnership and/or BD&L experience, Customer Solutions/Customer Experience

- 2+ years experience in a laboratory/diagnostic market role

The pay range for this position at commencement of employment is expected to be between: \$145,600.00 and \$270,400.00/year; however, while salary ranges are effective from 1/1/25 through 12/31/25, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills, and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an “at-will position” and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

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The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门
US

Business Unit
Universal Hierarchy Node

地点
USA

状态
Remote, US

站点
Remote Position (USA)

Company / Legal Entity
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area
Marketing

Job Type
Full time

Employment Type
Regular

Shift Work
No

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